



Charlotte Business INClusion Annual Report

**Minority, Women, and
Small Business Enterprises**

FY2023 *Building Bridges to Prosperity*



#CBIRport2023



FY2023 MWSBE Spend: **\$197,065,455**

Building Bridges to Prosperity

I am happy to present the Fiscal Year 2023 Annual Report for the Office of Charlotte Business Inclusion, a testament to our relentless commitment to fostering diversity, equity and inclusion in our city's business landscape. This report signifies the remarkable strides we have made in empowering Minority, Women and Small Business Enterprises (MWSBE) and propelling economic opportunities for all.

With a theme of "*Building Bridges to Prosperity*," this year's report symbolizes our collective resolve to bridge gaps, foster collaboration and drive sustainable growth within our community. The City of Charlotte's dedication to promoting equity and resilience is stronger than ever and our commitment to fostering an inclusive and thriving business environment remains unwavering.

We have several achievements to celebrate this year, which are highlighted in this report. A few that stand out include:

- Our dedication to equitable procurement practices has resulted in significant increases in spend with MWSBEs. Minority Business Enterprise (MBE) spend alone surged by more than \$10 million last year, reaching \$62,222,998 in FY 2023.
- Among MBE spend, African American vendors received the largest share, with \$31,895,598 allocated to support their businesses. Two vendors to highlight are both African American women-owned businesses, Roundtree Companies and Diamond Trucking. These businesses secured \$1.2 million and \$1.1 million in spend, respectively, showcasing the strength and resilience of African American women in our business community.

- We have also focused on expanding and enriching the pool of MWSBE vendors. In FY 2023 we proudly welcomed 80 new vendors into the CBI MWSBE Directory. The emergence of new certified MBE firms like DeannaMichel Inc. and EDT, PLLC underscores the vitality of entrepreneurship and innovation within our community.

I extend my heartfelt gratitude to the dedicated individuals and organizations who have contributed to the success of the Office of Charlotte Business Inclusion. Your unwavering support and collaboration are instrumental as we continue to chart a path toward shared prosperity and economic empowerment.

As we look to the future, we will maintain our steadfast commitment to fostering an inclusive and thriving business environment for all.

Marcus D. Jones
City Manager
Charlotte, North Carolina



Commitment to Inclusive Excellence

It is with a focus on tangible outcomes and strategic growth that I present the Office of Charlotte Business Inclusion's (CBI) Fiscal Year 2023 Annual Report. This year's narrative is one of substantial progress, marked by an increase in our certified Minority, Women, and Small Business Enterprises (MWSBEs), an uptick in city contracting spend with these firms, and strategic expansions that underscore our commitment to inclusive excellence.

This year through concerted outreach efforts, the number of CBI certified MWSBE vendors has grown significantly. This increase is not merely a number—it represents a wider array of opportunities for diverse businesses within our community. Correspondingly, we've witnessed an increase in spend with our certified MWSBE vendors, ensuring that city investments are creating a multiplier effect within our local economy.

We also celebrated the successful launch and implementation of the CBI's Contractor Development Program. This initiative stands as a cornerstone of our capacity-building efforts, providing the tools and resources necessary for MWSBEs to compete effectively and equitably in city contracting.

Adding to our dynamic team, we welcomed three new staff members to CBI, each contributing a wealth of knowledge and a deep commitment to our mission. Their contributions have already begun to resonate within the community we serve.

In an unprecedented expansion of our market area, we now embrace all 100 counties in North Carolina, enabling statewide certification for MWBEs. This expansion not only widens the pool of talent and resources but also enhances the competitive landscape of our city's procurement processes.

As we reflect on these milestones, we also set our sights on the future. The successes of FY2023 serve as a launchpad for ambitious goals ahead—solidifying Charlotte's reputation as a national leader in business inclusion.

I extend heartfelt thanks to every partner, business, and individual who has supported and engaged with CBI this year. Your contributions are integral to our success and the vibrancy of Charlotte's economic fabric. Together, let's forge ahead, with a continued commitment to equity, opportunity, and shared prosperity.

Steven Coker,
Charlotte Business INclusion
Program Manager

ADVISORY COMMITTEE



1



6

- 1. **Ciara Lilly - Chair**
LGBT+ CHAMBER
- 2. **Carolina Shoffner - Vice Chair**
HISPANIC CONTRACTORS ASSOCIATION (HCAC)



2



7

- 3. **Gary Beal**
AT-LARGE PRIME CONSTRUCTION COMPANY
- 4. **Jason Deans**
AT-LARGE PRIME CONSTRUCTION COMPANY



3



8

- 5. **Kymberlyn Gardner**
AT-LARGE PRIME CONSTRUCTION COMPANY
- 6. **Rebecca Laclaire**
METROLINA NATIVE AMERICAN ASSOCIATION (MNA)



4



9

- 7. **Pacino Mancillas**
LATIN AMERICAN CHAMBER OF COMMERCE (LACC)
- 8. **Jerome Marez**
AT-LARGE PROFESSIONAL SERVICES COMPANY



5



10

- 9. **Joaquin Soria**
AT-LARGE CHARLOTTE REGIONAL BUSINESS ALLIANCE
- 10. **Rochelle Stewatt**
"NATIONAL ASSOCIATION OF WOMEN BUSINESS OWNERS (NAWBO)"



Crowns of Enterprise

2024 MWSBE Awards Ceremony

Nominees of Crowns of Enterprise

Nominations are in, and the judging has begun for the 13th annual Crowns of Enterprise Awards. The Crowns of Enterprise Awards recognize and honor MWSBEs in the Charlotte-Mecklenburg region that demonstrate exemplary leadership and sound business strategies.

ABOUT CROWNS OF ENTERPRISE

Nominations open at the beginning of each year. | MWSBE@mecknc.gov

[Learn More >](#)

Small Business Enterprise (SBE):

- Presented to a City of Charlotte certified Small Business Enterprise that, among other attributes, has driven economic development in the Charlotte - Mecklenburg region.

Minority Business Enterprise (MBE):

- Presented to a minority-owned business certified by the State of North Carolina that has demonstrated sound business strategies while driving economic development in the Charlotte - Mecklenburg region.

Woman Business Enterprise (WBE):

- Presented to a woman-owned business certified by the State of North Carolina that has demonstrated sound business strategies while driving economic development in the Charlotte - Mecklenburg region.

Prime Contractor:

- Presented to a Prime Contractor that demonstrates exemplary leadership while embracing and engaging in diversity initiatives and efforts.

Diversity Advocate:

- Presented to an individual or organization who champions diversity and inclusion best practices, ideas and strategies to increase the overall participation of MWSBE opportunities in the Charlotte - Mecklenburg region.

Media Personality/Media Outlet:

- Presented to a media personality or media outlet for providing outstanding community engagement and exemplary coverage in support of the minority, women, and small business community.

MBE

A1 Glass & Aluminum, LLC.
 American Tech Electric Company
 Behavioral Health
 Intervention Center, LLC.
 Catawba Janitorial Service, LLC.
 DiverseCity Services, LLC.
 Elite Touch Cleaning Services, INC.
 Faciliator One, LLC.
 G & R Enterprises, INC.
 Guby, LLC.
 HR Unequivocally, LLC.
 JuaJua Cleaning, LLC.
 Just Her Rideshare, INC.
 Links Realty Group, INC.
 My Little Helper & Co, LLC.
 PMG Worldwide, INC.
 Rapid Strategy, INC.
 Sip City Market and Bottle
 Stratagon, INC.
 SunSouth Carolinas, INC.
 Tastebuds Popcorn Concord
 Taylor Interiors, INC.
 The Brown Sugar Collab Corp
 TuMi's Space
 WC Construction Company, LLC.

SBE

25/27 Cleaning Services, LLC.
 All Things Professional Cleaning, LLC.
 Facilitator One, LLC.
 HAVEN Creative Agency, LLC.
 Life for the Hopeless Foundation
 Martires Distribution, INC.
 Mr. Charles Chicken and Fish
 PRESA Construction, LLC.
 Skyeline Construction
 Solar Cellz USA, LLC.
 The Melanted Words, LLC.
 Mcsassy, LLC.
 Transcendent Accents, LLC.
 United Painting Services, INC.

WBE

Abundant Living Consulting Corporation, LLC.
 Ace Hardware - Cahill of Carolina, INC.
 Bohemian Stylehouse, LLC.
 Caramel Complexions and Spa, LLC.
 Center Line Locating, LLC.
 Links Realty Group, INC.
 E2 Optics, LLC.
 Facilitator One
 Gortin Group, LLC.
 H&S Therapeutic Services, LLC.
 Harmony Health, PLLC.
 HAVEN Creative Agency, LLC.
 HM Properties Investments, LLC.
 Luscious Mother, LLC.
 Mariah's Taco Spot
 Mecklenburg Paint Company, INC.
 Reliable Restoration
 Royal Coating, LLC.
 Dottie Rose Consulting, LLC.
 McSassy, LLC.

PRIME

Customized Construction, LLC.
 Edifice, LLC.
 Marand Builders, INC.

MEDIA PERSONALITY/OUTLET

Francene Morris
 GlennOaks Media, LLC.
 The KP Kollektive
 Pride Communications, INC.
 The Charlotte Ledger
 Ohavia Phillips

DIVERSITY ADVOCATE

Carolina's 1st Choice Agency, LLC.
 Chiquitha Lloyd
 DiverseCity Services, LLC.
 Donja Williams
 Lain Consulting, LLC.
 Super Global Mart, LLC.
 The Wonder Group, LLC.

Contractor Development Program

Since its inception in July 2023, the *Contractor Development Program (CDP)* under the City of Charlotte Business Inclusion (CBI) initiative has achieved significant milestones in empowering CBI-certified MWSBEs. Our focused efforts on technical assistance, development services, and bonding capacity enhancement have yielded strong results, fostering a thriving environment for MWSBE contractors.

TO APPLY

[Click Here](#)

FOR INFORMATION

[Click Here](#)

Unveiling the Impact

Economic Impact Analysis

We're finalizing a groundbreaking Economic Impact Study that will quantify the economic benefits of the Charlotte Business Inclusion program. The study, conducted by Thompson Consulting and Analytics, LLC, will specifically focus on how the program leverages city contracting with Minority and Women-Owned Small Businesses (MWSBEs) to increase job creation and boost local tax revenue.

This comprehensive analysis will assess the program's effectiveness in creating jobs, stimulating economic activity, and generating tax revenue, among other key economic indicators. The study's findings will be released next month and will offer a compelling narrative of the CBI program's significant contributions to Charlotte's economic landscape. Discover how the CBI program is creating jobs, stimulating economic activity, and strengthening Charlotte's tax base.

Thompson Consulting and Analytics LLC
484.574.3561 • rthompson@tcaanalytics.com
8511 Davis Lake Parkway Ste C6-211
Charlotte NC 28269

CDP's four pillars:

\$2.85 M

IN NEW/INCREASED BOND LINES

Our commitment to developing a robust and diverse contractor base is unwavering, and we look forward to building on these successes in the years to come.



Highlights of the CDP's impact through February 2024

These accomplishments reflect the CDP's essential role in not only supporting but actively contributing to the economic growth and inclusivity of Charlotte's business landscape.

- **Engagement and Growth:** The program proudly registered 92 participants, indicating strong interest and engagement from the MWSBE community.
- **Comprehensive Support:** A total of 1,770 technical assistance services were provided, alongside 825 contractor development services, ensuring our contractors are well-equipped to tackle the industry's challenges.
- **Financial Empowerment:** Our contractors have experienced a significant increase in their bonding capacity, obtaining or increasing a total bond line value of \$2.85 million through the CDP.
- **Bidding Opportunities:** Notably, one contractor leveraged CDP services to secure a \$250,000 bid bond, enabling them to pursue a project that would have been otherwise inaccessible. This demonstrates the CDP's critical role in unlocking new opportunities for our participants.
- **Education and Training:** The 5-week Bidding and Estimating Training Academy graduated 37 contractors, further enhancing their competitiveness and skills. Additionally, 16 training sessions covered vital topics for business success.



Opportunity Showcase in the City

EarlyBird serves as the City of Charlotte Business Opportunities Pipeline with a comprehensive listing of Active and In Development contracting opportunities across all City of Charlotte departments. 2023 saw an overall increase across website visits, users, and contract opportunities posted.

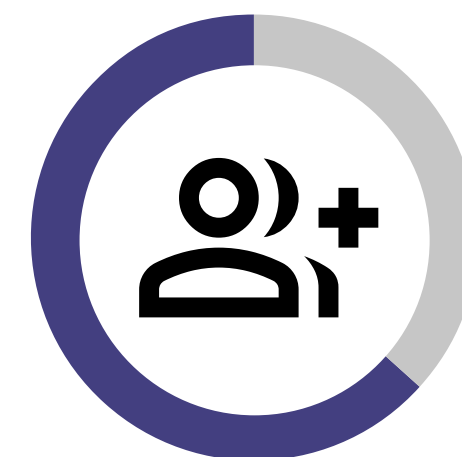
800+

PUBLISHED OPPORTUNITIES
ACROSS ALL CITY DEPARTMENTS



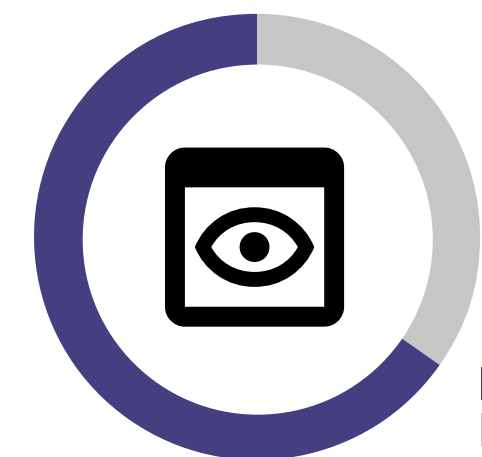
FY23 - 802
FY22 - 627

28%
INCREASE IN CONTRACT
OPPORTUNITIES POSTED



FY23 - 8,541
FY22 - 4,948

72.6%
INCREASE IN USERS



FY23 - 13,747
FY22 - 7,320

87.8%
INCREASE IN WEBSITE VISITS



GET INVOLVED

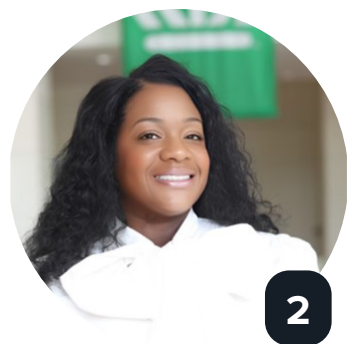
EconomicDevelopment@charlottenc.gov
 Applications open at the beginning of each calendar year.

Accelerate. Motivate. Propel.

AMPUp! Charlotte is a program designed to prepare minority business owners for growth and expansion to increase business revenue, create jobs, and positively impact the community. As a participant in the seven-month, bi-weekly course, minority business owners receive targeted training, as well as business development and mentoring services to propel their enterprise forward.

COHORT 6 | OCTOBER 2022 - APRIL 2023

- 1. **ANGELA BERRY**
PURE BODY SALON & SUITES, INC.
- 2. **CHRISONDRA DAVIS**
BUFF BEAUTY ACADEMY
- 3. **DAMITA RHODIE**
BLESSED MANIFESTED HORIZONS, LLC.
- 4. **DAVID POWELL**
NO GREASE MOSAIC BARBERSHOP
- 5. **ERIC NDELO MACFLY**
FRESH APPAREL
- 6. **JENNIFER DOWNING**
CHAMBERS EMPIRE TRANSPORTATION
- 7. **KATINA FOSTER**
PURE LUXURY BEAUTY STUDIO
- 8. **KHIANA MORTON**
QUEEN SUGAR HAIR REMOVAL, LLC.
- 9. **KIMBERLY WILKINSON**
MEMBERS ONLY TASTING ROOM & SOCIAL
- 10. **MICHELLE GRIER**
MAKK SERVICES UNLIMITES, INC.
- 11. **REGINA HINSON**
MS. GINAS IN HOME CHILDCARE
- 12. **SONYAH SPENCER**
URBAN READER BOOKSTORE
- 13. **WILLIAM STEVEN ALLEN**
THE ALLEN REAL ESTATE GROUP
- 14. **WILLIE RAMEY IV**
RAMEY MARKETING AND MANAGEMENT GROUP, INC.





COHORT 7 | MAY 2023 - NOVEMBER 2023

- 1. ANTHONY LOVE
DAVID LOVE ASSOCIATES, INC.
- 2. BERNADETTE JOY MAULION
BERNADETTE JOY, LLC.
- 3. BRYAN TAN
U REALTY
- 4. CANDICE JOHNSON
CJ WAX STUDIO
- 5. DR. SYRINE REESE-GAINES
BRAINY HR SOLUTIONS, LLLP.
- 6. EBONY STUBBS
RAE IMAGES
- 7. JENNY CHAMBON
PRECISE TRANSLATING, LLC.
- 8. JOHN CASTANO
AVID PAINTING & REMODELING
- 9. KATRINA SMITH
MATHNASIUM
- 10. KENYA SMITH
TO THE MAX TRANSPORTATION AND LOGISTICS, INC.
- 11. KEVIN ZHANG
EDGE SECURITY PRODUCTS
- 12. KIMBERLY WEAVER
CROWN JEWEL FINANCIAL SERVICES
- 13. LUISA PINO
PINO CPA, PLLC.
- 14. MANUEL CORDRAY
CATERING BY CORDRE
- 15. MARGUERITA BLAKER
MARGUERITA BLAKER & ASSOCIATES, PLLC.
- 16. MELESSA LAWSON
MY LITTLE HELPER & CO
- 17. ROBYN HICKS-GUINN
HICKS GUINN LAW, PLLC.



\$1M+ Vendor Highlights

**\$3.3+M
HISPANIC/LATINO**

Elite Touch Cleaning Services represents the highest hispanic male spend.



**\$2.8+M
ASIAN AMERICAN**

DOT Construction represents the highest spend increase of an Asian American SBE vendor.

**\$2.3+M
AFRICAN AMERICAN**

DE Walker Construction Co represents the highest MWSBE Prime spend in the \$1 Million Dollar Club as an African American.



**\$1.1+M
NATIVE AMERICAN**

Buffkin Trucking Inc represents the highest MBE spend of a Native American firm in the \$1 Million Dollar Club.



43.9%



\$197+
MILLION
SPENT

56.1%

■ PRIME SPEND
■ SUBCONTRACTOR SPEND

\$110,656,282

Total Spend towards

Prime Contractors

While MWSBE spend towards Prime Contractors did not grow overall, spend towards MBE certified vendors increased by 32%. Charlotte remains committed to allocating more resources to minority-owned, women-owned, and small businesses as a whole.

\$86,409,173

Total Spend towards

Subcontractors

Subcontractors saw a spend increase of more than 8% since FY22. Most significantly, spend on strictly MBE subcontractors grew by 13% since FY22, from \$34 million to nearly \$39 million.

MWSBEs City Certified

CBI seeks to enhance competition and participation of Minority, Women, and Small Businesses in city contracting and to promote economic growth and development in the City of Charlotte.

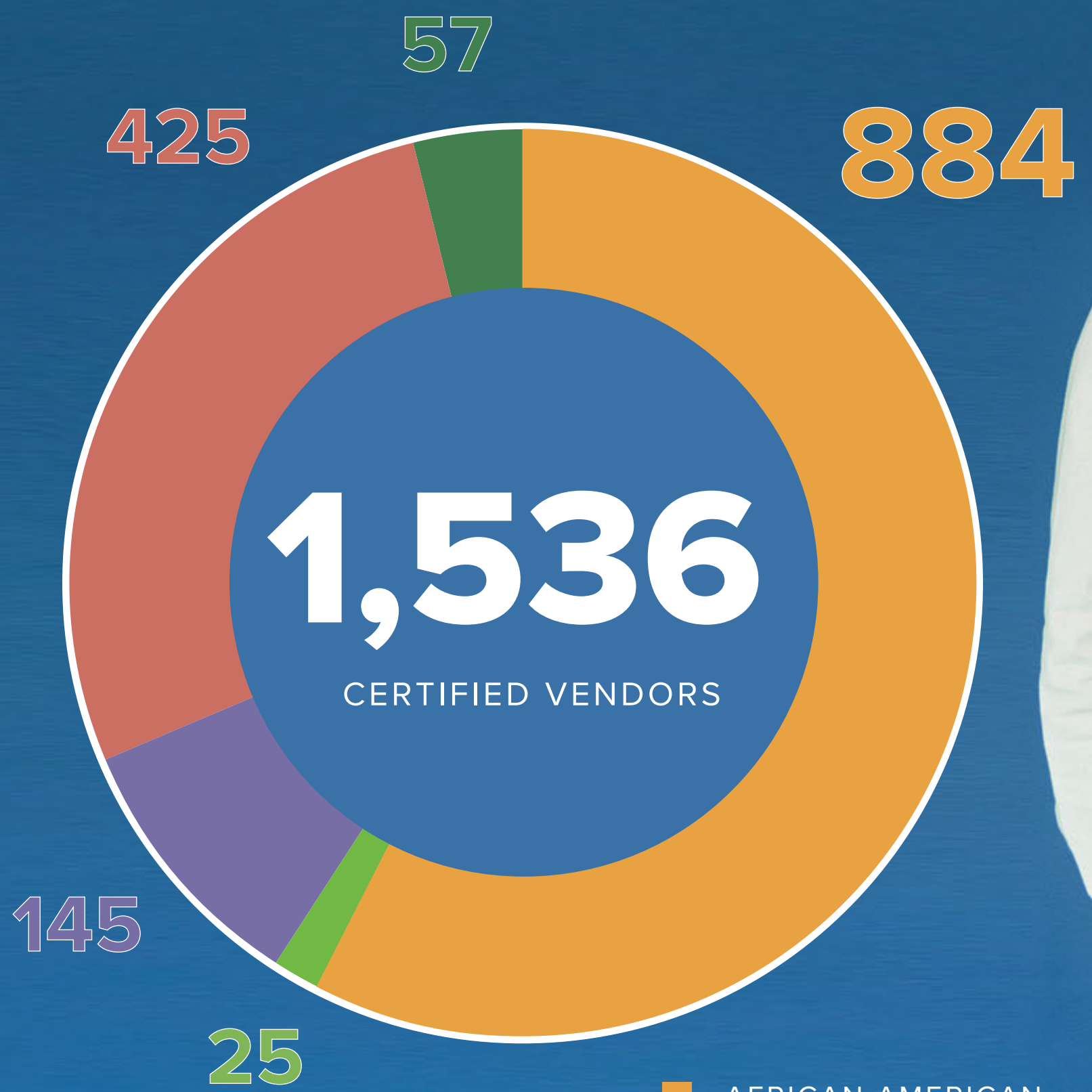
The success of our MWSBEs is essential to providing jobs, promoting economic growth, diversifying our economy, and reaching our goals as a city.



FY2023 VENDOR ETHNICITY

80 Newly certified MWSBE vendors

With African American certified vendors constituting 57.5% of our certified pool, we continue to prioritize diversity and inclusion in our certification process.



- AFRICAN AMERICAN
- ASIAN AMERICAN
- CAUCASIAN
- HISPANIC / LATINO
- NATIVE AMERICAN



Total Spend: Certification & Work Category

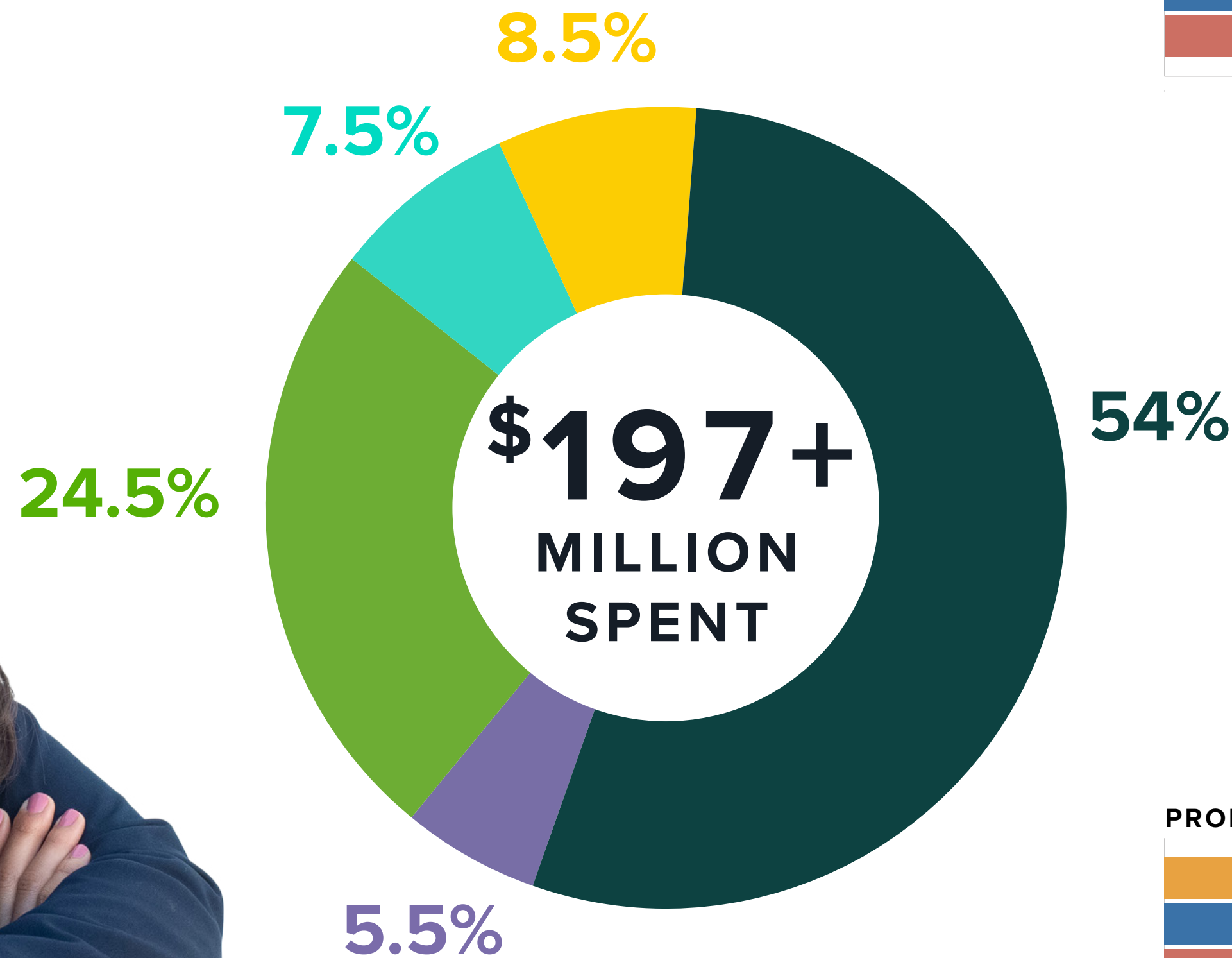
With City Certified MWSBEs



City's total spend by work category for Fiscal Year 2023.

5 WORK CATEGORIES

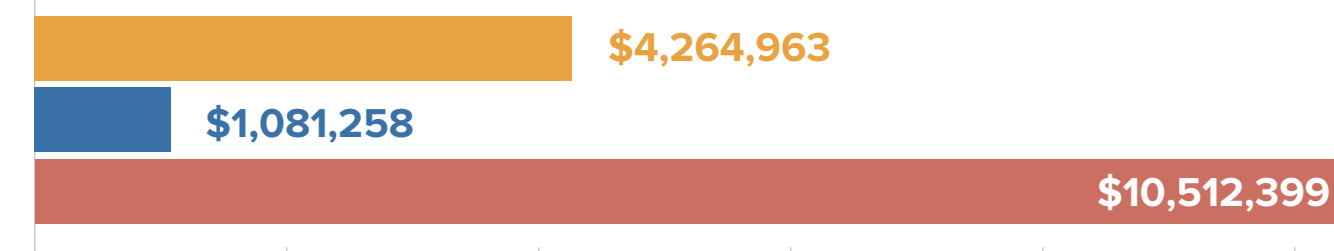
- ARCHITECTURE & ENGINEERING
- GOODS & SUPPLIES
- PROFESSIONAL SERVICES
- CONSTRUCTION
- OTHER SERVICES



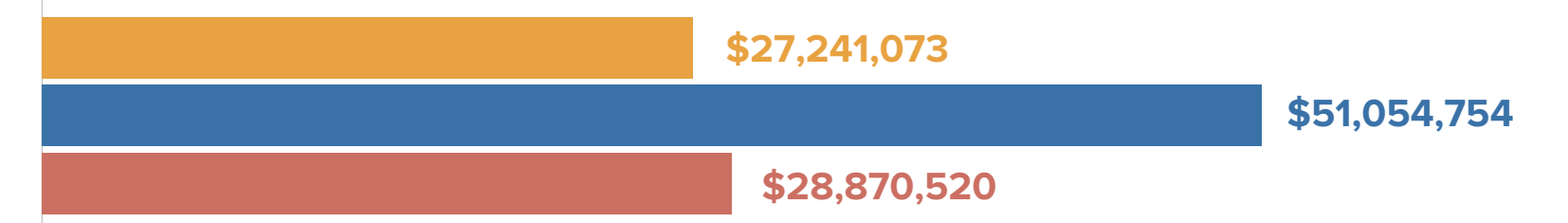
City's total MWSBE spend by certification & work category.

MBE **\$62,222,998**
WBE **\$78,965,656**
SBE **\$55,876,801**

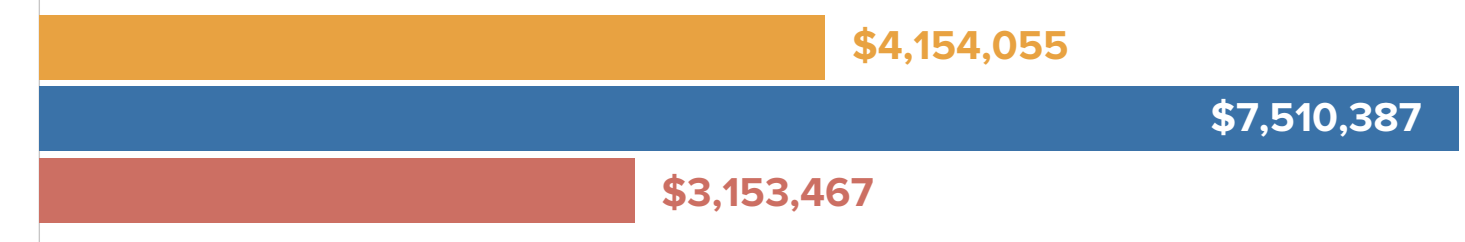
ARCHITECTURE & ENGINEERING - \$15,858,620



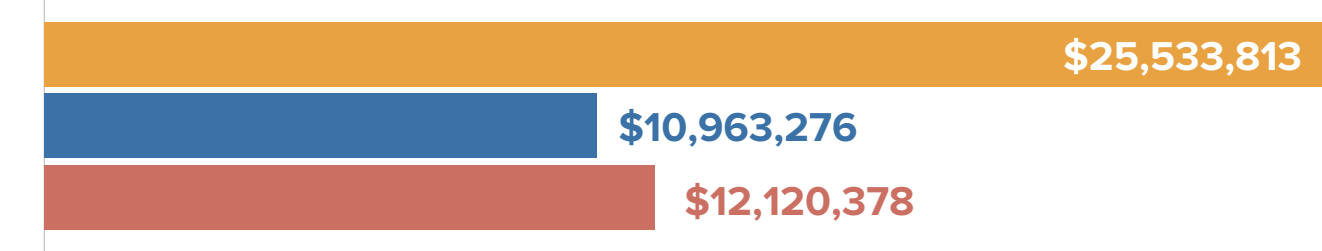
CONSTRUCTION - \$107,166,347



GOODS & SUPPLIES - \$14,817,909

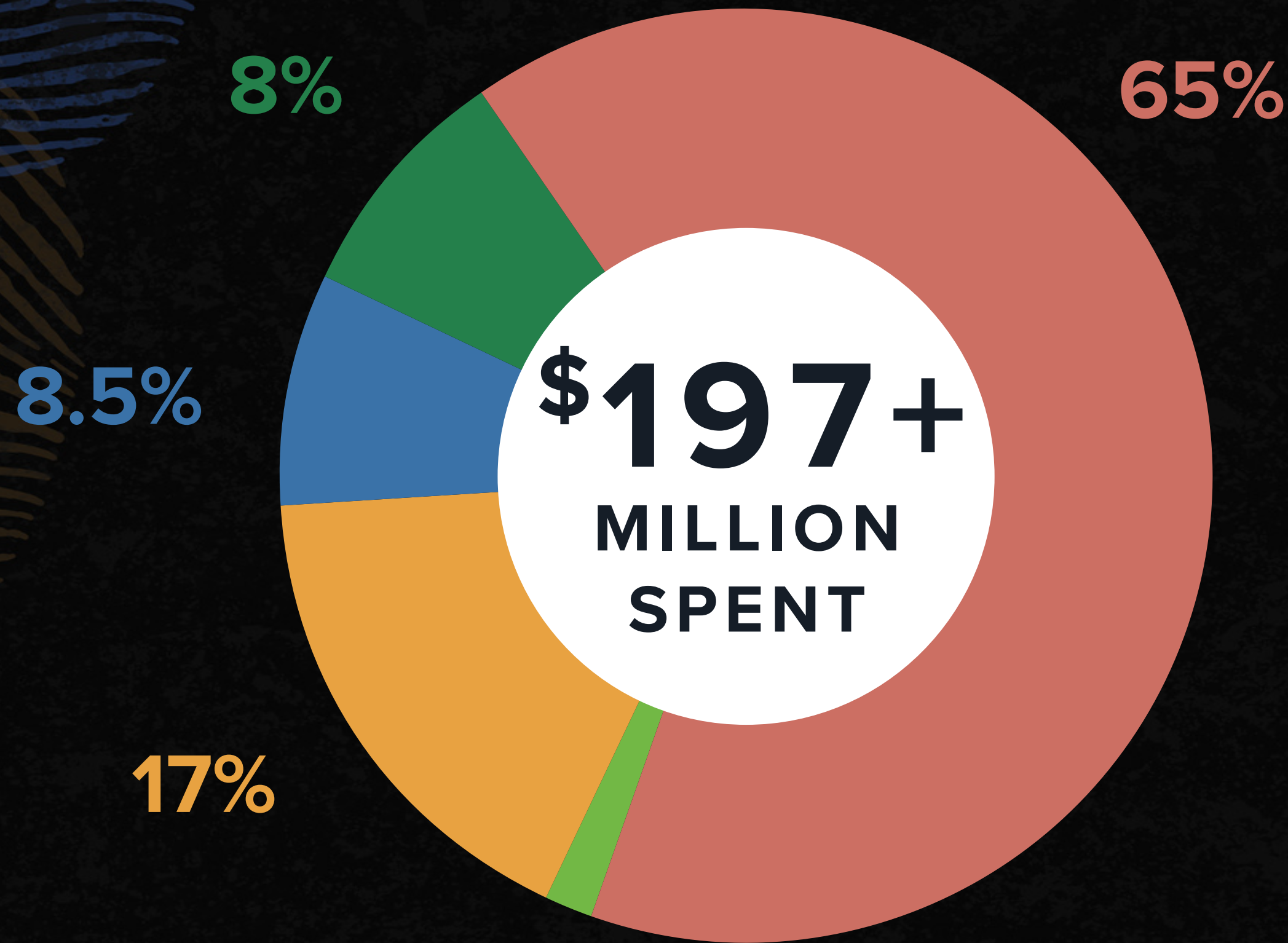


OTHER SERVICES - \$48,617,467



PROFESSIONAL SERVICES - \$10,605,112





Total Spend: Certification & Ethnicity

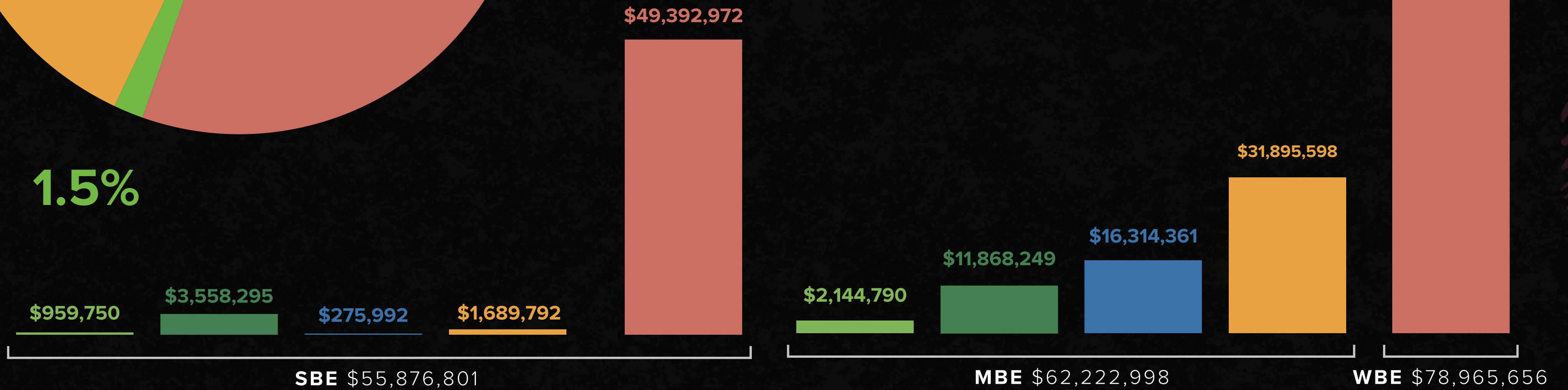
With City Certified MWSBEs

These tables represent the total spend with MWSBE certified firms in FY23 by certification type and ethnicity.



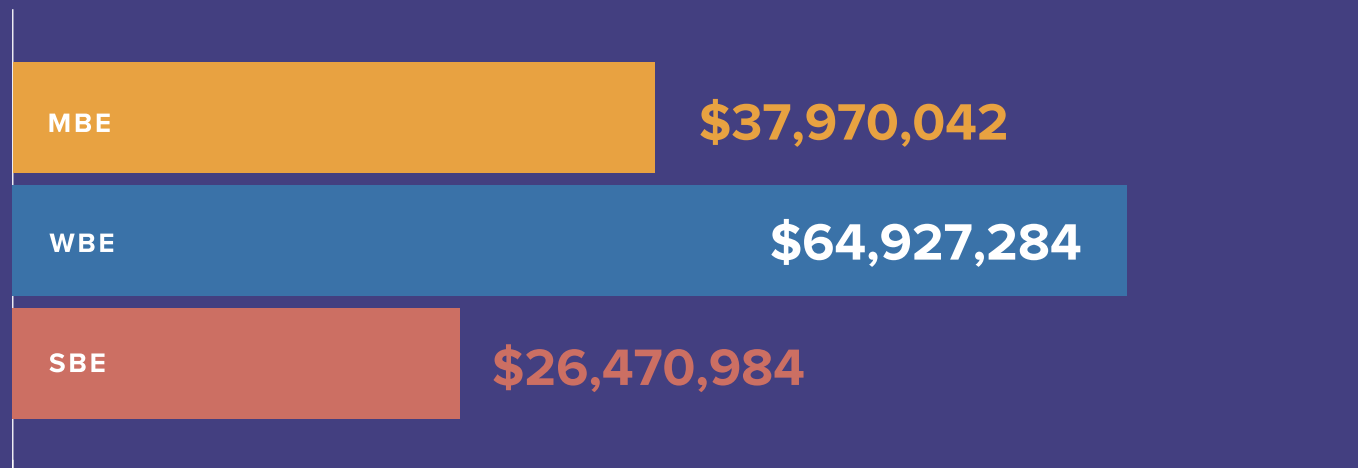
Charlotte is proud to increase Native American SBE spend by 785% since FY22 from \$108,356 to \$959,750.

- AFRICAN AMERICAN
- ASIAN AMERICAN
- CAUCASIAN
- HISPANIC / LATINO
- NATIVE AMERICAN



Vendors over \$1 MILLION!

MWSBE Spend by Certification



In FY2023, the city spent more than \$1 million with 37 certified MWSBEs.

WBE	\$32,358,573	RODGERS BUILDERS, INC.	WBE	\$2,747,943	TRULL CONTRACTING, LLC.	MBE	\$1,766,060	GP SUPPLY COMPANY, LLC.	MBE	\$1,179,912	BUFFKIN TRUCKING, INC.
SBE	\$12,515,151	FULLER & CO CONSTRUCTION, LLC.	SBE	\$2,714,811	GAVEL & DORN ENGINEERING, PLLC.	SBE	\$1,752,308	JIM BOB'S GRADING & PAVING, INC.	WBE	\$1,178,962	NANCE CONSTRUCTION, LLC.
MBE	\$8,768,974	SHI INTERNATIONAL CORP	WBE	\$2,478,177	SUNSHINE CLEANING SYSTEM, LLC.	WBE	\$1,706,281	THE JOHNSON GROUP	MBE	\$1,147,427	CITI, INC.
WBE	\$6,790,235	WHITE ADVERTISING, LLC.	MBE	\$2,469,277	GDC, INC.	MBE	\$1,612,405	RJ LEEPER CONSTRUCTION, LLC.	MBE	\$1,133,053	DIAMOND TRUCKING OF NC, INC.
WBE	\$6,425,575	EAST COAST CONSTRUCTION SERVICES, LLC.	MBE	\$2,433,190	BESCO ELECTRIC CORPORATION	MBE	\$1,484,094	FLORES DRYWALL CO, LLC.	WBE	\$1,016,450	O R COLAN ASSOCIATES, LLC.
MBE	\$4,387,341	SUPERIOR MECHANICAL SYSTEMS, INC.	MBE	\$2,337,230	DE WALKER CONSTRUCTION CO	WBE	\$1,385,502	SUNSTATE SECURITY, LLC.	SBE	\$1,013,915	HINDE ENGINEERING, INC.
WBE	\$3,746,319	PEDULLA TRUCKING EXCAVATING & PAVING, INC.	WBE	\$1,877,431	EAGLE WOOD, INC.	MBE	\$1,269,183	ROUNDTREE COMPANIES	MBE	\$1,005,372	SUN KING TRUCKING, LLC.
MBE	\$3,330,646	ELITE TOUCH CLEANING SERVICES, INC.	MBE	\$1,848,794	CAROLINA STRUCTURAL WELDING & STEEL	SBE	\$1,259,140	ARMSTRONG MECHANICAL SERVICES, INC.			
WBE	\$3,215,805	AMP UTILITY DISTRIBUTION SERVICES, LLC.	SBE	\$1,836,425	HERIC SOLUTIONS, LLC.	SBE	\$1,251,685	GREENWATER DEVELOPMENT, INC.			
SBE	\$2,877,079	DOT CONSTRUCTION, INC.	MBE	\$1,797,084	RRC CONCRETE, INC.	SBE	\$1,250,371	HAMPTON ENVIRONMENTAL & CONSTRUCTION, LLC.			

Get Certified

The Charlotte Business INclusion Program seeks to enhance competition and participation of MWSBE owned firms in contracting opportunities and promote economic growth and development in the City of Charlotte.

MWSBEs are major contributors to our state and local economies. The success of local MWSBEs is essential to providing jobs, promoting economic growth, diversifying our economy, and reaching our diversity, inclusion and equity goals as a city.

CBI Staff Members



Steven Coker, Charlotte Business INclusion Officer | **Michele Torres**, Charlotte Business INclusion Manager | **Arturo Reynoso**, Compliance Officer | **Sonia Bows**, Compliance Officer | **Alexandria Boyd**, Compliance Lead Specialist



Nyema Mathis, Program Specialist Lead | **Kimberly Tibbs**, Certification Specialist Lead | **NaTasha Smith**, Small Business Program Specialist | **Julius Edwards**, Outreach & Engagement Coordinator | **Venesia Draughn**, Administrative Officer

Vendor Guide

Capacity Building Assistance

The Charlotte Business INclusion (CBI) Program promotes diversity, inclusion and local business opportunities within the city's contracting and procurement process for Minority, Women, and Small Business Enterprises (MWSBEs) in the Charlotte region.

REQUIREMENTS

MWBE registration:

- MWBEs must have a business presence in the State of North Carolina and/or a business presence in York, SC

SBE certification:

- Qualifying person(s) must own 51% of the business enterprise
- Personal net worth not to exceed \$750,000 (Excludes business ownership, retirement accounts, and eligible equity in residential home)
- Significant business presence in the Charlotte Combined Statistical Area "CSA."
- Provide a commercially useful function to the City
- 1/4 SBA size standard

Significant Business Presence:

ELIGIBILITY CRITERIA

- Number of full-time employees in the CSA
- Location of managerial or decision-making personnel
- Lease agreement
- Post office box, mail drop, or message center

MWSBE Certification Benefits

- Certified firms are listed in City's vendor database
- Increased visibility and notification of City contracting and subcontracting opportunities
- Free workshops, seminars, and networking events



ADVANCE YOUR BUSINESS TUITION ASSISTANCE PROGRAM

Venesia Draughn, Administrative Officer
cbi@charlottenc.gov | 704.336.2710

The city provides certified vendors with up to \$300 of sponsorship towards classes taken at the Small Business Center at Central Piedmont.



PROFESSIONAL ASSOCIATION SPONSORSHIP

Venesia Draughn, Administrative Officer
cbi@charlottenc.gov | 704.336.2710

The city offers certified businesses with \$100 toward the first-year membership for (7) local associations and chambers. This sponsorship is provided to facilitate networking with like-minded business individuals to build business relationships and promote joint ventures.



PROCUREMENT TECHNICAL ASSISTANCE CENTER (PTAC)

Jacque Spearman
jspearml@uncg.edu | www.nc-ptac.org | 704.687.0443

Available through the state and offer free resources to discuss local, state, and federal contracts and assist with the bidding process.



CENTRAL PIEDMONT CLASSES BY THE SMALL BUSINESS CENTER

Laurie Allen
sbc@cpcc.edu | 704.330.6736

Held at Central Piedmont Community College (CPC).



THE CITY OF CHARLOTTE SPONSORED AMP UP PROGRAM

Anika Ellis
anika.ellis@charlottenc.gov | 704.336.1277

an intense seven-month program, powered by Interise's award-winning StreetWise 'MBA'™ curriculum. AMPUp! provided the business owners practical business education, a supportive business network, and access to experts and resources in finance, contracting opportunities, human resources, and marketing.

