



## **Minority, Women, Small Business Enterprise Utilization Report**

July 1, 2016 – December 31, 2016

FY 2017 Mid-Year Report

## **CITYWIDE DIRECT DISCRETIONARY SPEND WITH CITY CERTIFIED MWSBES**

The table below reflects the City's total spend by department for the six month period of July 1, 2016 through December 31, 2016. For the first six months of FY2017, total MWSBE spend opportunities accounted for \$84,950,550; of this amount, \$25,010,365 was spent with 204 certified MWSBES.

City Department/Office	Total Discretionary Spending <sup>1</sup>	Total MWSBE Opportunity Spending <sup>2</sup>	Total MWSBE Utilization (\$) <sup>3</sup>	Total MWSBE Utilization (%) <sup>4</sup>
Aviation	\$41,185,349	\$28,233,380	\$1,565,780	5.54%
Charlotte Area Transit System	\$9,412,695	\$4,732,317	\$269,687	5.69%
Charlotte Dept. of Transportation	\$3,355,908	\$3,156,857	\$1,712,628	54.25%
Charlotte Fire Department	\$4,454,772	\$874,276	\$77,886	8.90%
Charlotte-Mecklenburg Police Department	\$3,985,624	\$3,087,254	\$832,655	26.97%
Charlotte Water	\$24,006,009	\$17,890,894	\$11,709,042	65.44%
City Attorney's Office	\$1,321	\$160	\$0	0%
City Clerk's Office	\$250	\$14	\$0	0%
City Manager's Office	\$353,836	\$178,191	\$43,400	24.35%
Engineering & Property Management	\$17,233,785	\$13,747,803	\$7,521,996	54.71%
Human Resources	\$1,026,285	\$228,817	\$18,963	8.28%
Innovation & Technology	\$2,449,862	\$2,445,544	\$247,167	10.10%
Management & Financial Services	\$4,837,374	\$3,148,600	\$295,834	9.39%
Mayor's Office	\$15,378	\$12,802	\$7,458	58.25%
Neighborhood & Business Services	\$6,052,277	\$5,900,428	\$548,217	9.29%
Planning	\$95,766	\$61,128	\$6,763	11.06%
Solid Waste Services	\$2,379,300	\$1,252,085	\$152,889	12.21%
<b>TOTAL</b>	<b>\$120,845,791</b>	<b>\$84,950,550</b>	<b>\$25,010,365</b>	<b>29.44%</b>

<sup>1</sup> Total Discretionary Spend reflects all direct Citywide spending, with the exception of certain "Spend Exclusion" transactions, defined as those in which the City did not have full discretion in making the procurement (i.e. externally-funded projects such as grants and or federally funded projects; utility payments, government entities; sole source contracts; vendor-exclusive warranties; and other similar non-discretionary type purchases).

<sup>2</sup> Total MWSBE Opportunity spending reflects transactions with tangible opportunities for MWSBES to participate in the procurement process.

<sup>3</sup> MWSBE Utilization reflects the cumulative amounts spent with City certified MWSBES.

<sup>4</sup> Total MWSBE Utilization is the calculation of 'MWSBE Utilization' / 'Total MWSBE Opportunity.'

## **CITYWIDE DIRECT DISCRETIONARY SPEND WITH CITY CERTIFIED MINORITY AND WOMAN-OWNED BUSINESSES**

The table below highlights city certified MWSBE spend by ownership category. SBE certified non-minority males achieved the highest spend with \$13,561,481.

<b>Ownership</b>	<b># of Firms</b>	<b>Total MWSBE Dollars Spent (\$)</b>
African American	37	\$2,211,925
Asian	6	\$76,000
Hispanic	11	\$482,347
Native American	3	\$134,642
Non-Minority Female	57	\$8,543,970
Non-Minority Male	90	\$13,561,481
<b>TOTAL</b>	<b>204</b>	<b>\$25,010,365</b>

## **CITYWIDE DIRECT DISCRETIONARY SPEND WITH MINORITY AND WOMEN-OWNED BUSINESSES**

Citywide direct discretionary spending in the first six months of FY2017 totaled \$120,845,791. Of this amount, \$18,455,669 (15.27%) was spent with 380 minority and women-owned businesses that may or may not be certified with the City of Charlotte. The following table illustrates the City's performance as compared to target goals established in the City's 2011 Disparity Study.

<b>Work Category</b>	<b>Disparity Target (%)</b>	<b>Minority / Woman Total Spend (%)</b>	<b>Minority / Woman Total Spend</b>	<b>Total Citywide Dollars Spend (\$)</b>
Architecture & Engineering	12.13%	7.68%	\$1,126,298	\$14,663,606
Construction	27.47%	32.97%	\$7,567,386	\$22,951,268
Goods & Supplies	11.78%	6.41%	\$1,437,505	\$22,393,168
Other Services	15.87%	15.56%	\$7,663,063	\$49,218,309
Professional Services	12.13%	5.69%	\$661,417	\$11,619,440
<b>TOTAL</b>		<b>15.27%</b>	<b>\$18,455,669</b>	<b>\$120,845,791</b>