Grow Your Landscaping Business

WELCOME

12th Annual
Charlotte Landscape Management Contractors Outreach Event
Wednesday, September 18, 2019
# Landscape Contractors Seminar & Outreach
Sponsored by City of Charlotte

Wednesday, September 18, 2019  8:00 AM – 12:00 PM

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<th>Time</th>
<th>Event</th>
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<tbody>
<tr>
<td>8:00-8:30</td>
<td>Registration and Breakfast</td>
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## Presentations

- 8:30 – 8:45 Welcome, Overview, and Landscaping/Arboriculture Opportunities  
  By Robert Sherrill

- 8:45 – 9:15 Alternative Algae and Mosquito Control Methods        
  By Matthew Phillips

- 9:15 – 9:45 City of Charlotte Stormwater Control Measure Compliance  
  and Enforcement Program  
  By Jerry Jenkins

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<tr>
<td>9:45</td>
<td>10:00 Break</td>
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| 10:00  | 11:00 Protecting Trees in the Landscape  
  By Patrick Anderson                                                   |

## Networking

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<td>11:00</td>
<td>12:00 City Staff</td>
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[http://charlottemp.gov/dobusiness](http://charlottemp.gov/dobusiness)
Landscape Management contracts the maintenance of City building grounds, cemeteries, medians and CATS facilities.
LANDSCAPE RENOVATION AND REPLACEMENT

- Includes tree, shrub, flower and groundcover planting, turf repair, erosion control, vegetation management, etc.
- Work is on medians, building grounds or any City-owned property.
- Examples: Harris Boulevard, South Tryon Street, Park Road, CMGC, Police & Fire Academy, Colony Rd, sight obstruction removals and tree replacements at various locations.
CIP
Trees in planting strips.
Trees, shrubs and groundcovers in medians

Stormwater
Trees, shrubs and groundcovers in areas impacted by projects.
Tree and vegetation maintenance
NC LANDSCAPE CONTRACTOR LICENSE

NC Landscape Contractors Licensing Board

PO Box 20875
Raleigh, NC 27619
919-266-8070
Email: info@nclclb.com
www.nclclb.org
NC Irrigation Contractors Licensing Board
PO Box 41421
Raleigh, NC  27629-1421
Phone:  919-872-2229
www.nciclb.org
Email:  info@nciclb.org
ADDITIO NAL REQUIRED LICENSING & CERTIFICATIONS

North Carolina Department of Agriculture
Pesticide Applicator License (NCDA & CS)

- WEBSITE: HTTP://WWW.NCAGR.GOV
- COMMERCIAL APPLICATOR LICENSE IS REQUIRED TO DO BUSINESS WHEN USING PESTICIDES

- Ground application license numbers begin with ‘026’
- CERTIFICATIONS ARE REQUIRED FOR THE FOLLOWING PESTICIDE APPLICATION TYPES:
  - Turf and Ornamental certification category is ‘L’
    - For use to maintain ornamentals, shade trees and turf on public grounds
  - Right-of-Way certification category is ‘H’
    - For use to control weeds and woody plants along roadways and right-of-way’s
  - Aquatic certification category is ‘A’
    - For use on projects near water or containing bio-retention are
ONE-STOP RESOURCE FOR LANDSCAPE CONTRACTORS

Website: [https://CharlotteNC.gov/Landscapers](https://CharlotteNC.gov/Landscapers)

- Links to all the licensing and certification providers discussed today
- A step-by-step guide to doing business with the City
- Links to professional organizations
- Upcoming events of interest to landscape contractors

STAY CONNECTED!
Be notified via text message when landscape bids are posted online. Text [charmeck land](https://CharlotteNC.gov/Landscapers) to 468-311 from your phone.
TREE REMOVAL AND PRUNING CONTRACTS

- MAINTENANCE OR REMOVAL SERVICES FOR CITY TREES
- 3-YEAR CONTRACT
- MULTIPLE CONTRACTORS SELECTED
- $200K CONTRACT BUDGET FOR PRUNING
- $900K – 950K CONTRACT BUDGET FOR REMOVALS
- INVITATION TO BID AND RFP FORMAT
- SOLICIT BIDS 2021
CANKERWORM BANDING PROGRAM

CANKERWORM TREE BANDING SERVICES CONTRACTS

- 3-YEAR CONTRACT
- SOLICIT BIDS 2021
- MULTIPLE CONTRACTORS SELECTED
- $200-250K CONTRACT BUDGET
NEIGHBORHOOD TREE PLANTING

TREE PLANTING & REPLACEMENT PROGRAM

- SCATTERED SITES AND SOME NEIGHBORHOOD MASS-PLANTING.
- 500-1,200 TREES TO PLANT ANNUALLY.
- 3 YEAR CONTRACT
- 700K ANNUAL BUDGET
- SOLICIT BIDS 2021
- MULTIPLE CONTRACTORS SELECTED.
PLANTING AND STEWARDSHIP

• PROJECTS INCLUDE:

1. Planting of ball and burlap trees
2. Planting of 7 gallon and 15 gallon containerized trees
3. Planting in City Right of Way and other public properties
4. Watering newly planted trees during summer months

• 3 Year Contract. Solicit for bids Fall of 2019

TreesCharlotte was created as a public/private collaborative dedicated to planting 10,000 trees annually, primarily through volunteer efforts.
THANK YOU FOR YOUR TIME