

December 28, 1960  
 Minute Book 40 - Page 175  
 Adjourned Meeting

An adjourned meeting of the City Council of the City of Charlotte, North Carolina, was held in the Council Chamber in the City Hall, on Wednesday, December 28, 1960, at 1 o'clock p.m., with Mayor pro tempore Hitch presiding, and Councilmen Albea, Babcock, Dellinger, Myers, Smith and Whittington present.

ABSENT: Mayor Smith.

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INVOCATION.

The invocation was given by Councilman Claude L. Albea.

MINUTES APPROVED AS CORRECTED.

Upon motion of Councilman Myers, seconded by Councilman Albea, and unanimously carried, the Minutes of the last meeting on December 19th were approved as corrected on Page 160, eliminating the word "unanimous" in the voting on the Resolution Granting Mutual Savings & Loan Assoc. Permission to Construct Transformer Vault under Sidewalk at 330 South Tryon Street, and inserting the following words: "on the following recorded vote:

YEAS: Councilmen Albea, Babcock, Dellinger, Hitch, Smith and Whittington.  
 NAYS: None.

Councilman Myers abstaining from voting because of business reasons."

CONTRACT AWARDED INTERNATIONAL HARVESTER COMPANY FOR 12 INTERNATIONAL BC-172 TRUCKS WITH M-B, V-20 SIDE LOADERS.

Mayor pro tem Hitch asked the Council to consider the bids on Twelve 22,000 G.V.W. Chassis and Cabs with Packer Bodies for the Equipment Depot.

Councilman Dellinger stated the recommendation of the City Manager and Mr. Noe, Supt. of the Motor Transport Department that contract be awarded International Harvester Company the 12 trucks with M-B Packer Bodies at \$81,956.28 is on their Alternate Bid and not the low bid. He moved that contract be awarded International Harvester Company on their low bid of \$81,181.20 with Truxmore Bodies. The motion was seconded by Councilman Albea.

Councilman Dellinger stated this is a hydraulic piece of equipment and to purchase any other type would be a step backwards, and he believes this unit would be the most economical in the long run.

Councilman Babcock stated the important point is that the specifications called for 20 cubic yard capacity and the low bid does not provide this and the low Alternate bid recommended does.

Councilman Dellinger quoted from Mr. Noe's letter, "it has been my experience and it is my feeling that the 20 cu. yard side loader will handle just as much refuse as a 16 cu. yard rear end loader"; he stated further that Mr. Noe says the difference is in the Chassis of the truck.

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In discussing the bids, Mr. Noe stated the 20 cu. yd. side loader can be purchased over \$1400.00 cheaper than the 16 cu. yd. rear-end loader and it will do the work and carry the load, and the maintenance is much lower on the side loader. That his experience with the M-B Packer ranges from 8¢ to 14¢ per mile, that it, of course, depends on the care taken of the truck, but everything equal, the mechanical side-loader will operate much cheaper than the hydraulic. Councilman Smith asked why a side-loader is needed, as it would appear to him that loading from the side on a street would not be easy and could be dangerous. Mr. Noe stated there has been no record of any danger. That one reason for preferring the side-loader is that it is cheaper, does the work just as well and operates cheaper.

The difference in the figures on the cost plus maintenance of the trucks was discussed, Councilman Dellinger pointing out that Mr. Noe stated in his letter last week that he could not give figures on the maintenance of our equipment as they have not been kept, but that Mr. Green gave him the information from the Department's records on new trucks for the first 20 months and even though maintenance was not charged on some trucks they were operated cheaper than those quoted by Mr. Noe. Mr. Noe stated the figures he quoted are from cities where the trucks are kept up to par - that this has not been the case in Charlotte, and he knows the figures from Winston-Salem, Burlington and Raleigh are accurate.

Councilman Smith offered a substitute motion that we follow the recommendation of Mr. Noe and the City Manager and award the contract to International Harvester Company for 12 International BC-172 Trucks, with M-B V-20 Side Loaders, at a net delivered price of \$81,956.28. The motion was seconded by Councilman Babcock.

Councilman Whittington asked if the repair cost on the slip clutch on the M-B Packer is not greater than the piston on Truxmore, to which Mr. Noe replied that he operated 26 M-Bs in Winston-Salem and never had any repair cost. Councilman Whittington called attention that the figures given the Council last week by Mr. Noe are not the same as given today. Mr. Veeder stated Mr. Noe has been careful not to give misleading information, and the information he can get from the records is not first class preventive cost.

The question of whether the low bid is on 20 cu. yds., as called for in the specifications was discussed, and Mr. Noe stated he has not personally measured the truck, but he understands from engineers in Charlotte who have measured it that it is 17 1/4 cu. yds. whereas the M-B Packer will haul 20 cubic yards. Mr. Beatty, Purchasing Agent, advised that the low bidder states it is 20 cubic yards gross from body to back door and can pack 24 cubic yards. The representative of the International Harvester Company states it is a 23 cubic yard body and will comply with the specifications and will haul 20 cubic yards.

The representative of the M-B Packer Body Company stated they contend they have met the specifications as advertised for with a 20 cubic yard pay load.

The vote was taken on the substitute motion by Councilman Smith, and carried by the following recorded vote:

YEAS: Councilmen Smith, Babcock, Albea, Myers and Whittington.

NAYS: Councilman Dellinger.

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The following net delivered bids were received:

International Harvester Company		\$ 81,181.20
" " "	Alternate Bid #1	\$ 81,956.28
" " "	Alternate Bid #2	\$ 82,807.80
" " "	Alternate Bid #3	\$ 83,179.80
Hutton-Scott Company		\$ 84,354.00
" " "	Alternate Bid #1	\$ 84,732.00
" " "	Alternate Bid #2	\$ 85,080.00
" " "	Alternate Bid #3	\$ 85,152.00
" " "	Alternate Bid #4	\$ 87,192.00
Young Motor Company		\$ 85,698.00
" " "	Alternate Bid #1	\$ 86,040.00
" " "	Alternate Bid #2	\$ 86,082.00
" " "	Alternate Bid #3	\$ 86,502.00
Courtesy Motors, Inc.		\$ 85,771.20
" " "	Alternate Bid #1	\$ 85,339.20
" " "	Alternate Bid #2	\$ 84,697.20
Hollingsworth's GMC Trucks, Inc.		\$ 85,961.52
" " "	Alternate Bid #1	\$ 86,870.52
" " "	Alternate Bid #2	\$ 87,563.52
" " "	Alternate Bid #3	\$ 87,875.52
" " "	Alternate Bid #4	\$ 89,948.52
King Chevrolet Company		\$ 91,569.36
" " "	Alternate Bid #1	\$ 91,050.36
" " "	Alternate Bid #2	\$ 91,989.36
White Motor Company		\$ 94,292.52
" " "	Alternate Bid #1	\$ 95,142.24
" " "	Alternate Bid #2	\$ 97,653.00
Mack Trucks, Inc.		\$ 99,415.20
" " "	Alternate Bid #1	\$100,164.00
" " "	Alternate Bid #2	\$103,464.00

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CONTRACT AWARDED COURTESY MOTORS FOR 10 FORD F700 TRUCKS WITH GARWOOD PACKER BODIES AND 2 FORD F700 TRUCKS WITH HEIL MARK II PACKER BODIES.

Councilman Whittington moved that contract be awarded Courtesy Motors, Inc. for 12 Ford F700 Trucks with Garwood Packer Bodies, at a net delivered price of \$98,167.80, as recommended by the City Manager and Mr. Noe. The motion was seconded by Councilman Myers.

Councilman Smith asked Mr. Noe to discuss the special feature on the Heil Packer, which goes further back and looks like it would have more capacity and rejects at the back. Mr. Noe stated the Heil Mark II is a fairly new unit, and he understands it is very good, as are, in fact, all of the Bodies offered. Councilman Smith asked if it were not true that when you have gravity pull the wet garbage has to be pushed out? Mr. Noe stated that is correct. Councilman Smith stated the Representative of the Heil Mark II has said he has included 1% discount, and Mr. Beatty advised the price given is the net delivered price and the discount is not included. The Representative of the Heil Body Company stated this is the way they bid to their dealers, and he thinks the discount should have been passed on to the City. He stated further that the ejection feature is found by the users to be very good.

Councilman Smith offered a substitute motion that in view of the special features on the Heil Mark II, the contract be awarded Courtesy Motors, Inc. on their second Alternate Bid for 12 Ford Trucks with Heil Mark II Packer Bodies, at a net delivered bid of \$100,243.80. The motion was seconded by Councilman Dellinger.

Mr. Veeder stated there is no question as to who gets the discount, the Company does and not the City. Mr. Noe stated he has not seen the Heil Body on the route nor seen the maintenance cost on it, but it combines several good features.

Councilman Babcock questioned the purchase of all 12 Heil Bodies, in view of it having a new feature. Mr. Noe stated it will be satisfactory with him, that he would like to try out the Heil Body; that his recommendation for the purchase of all 12 Garwood Bodies was because he knows they can do the job. The Representative of the Heil Body Company stated they have just delivered some in Florida; that it has been in operation 2 years and it is guaranteed to do what they claim; that they tested it out for 2 years to get all the kinks out. Mr. Noe recommended that probably it would be wise to purchase two Heil Bodies, that he would like to try out the new features which sound good.

Councilman Babcock asked about the maintenance on the Garwood Body which he understands is high, and Mr. Noe replied it is no higher than the others.

Councilman Babcock offered a substitute motion that contracts be awarded for 5 Garwood units and 2 Heil Mark II units to Courtesy Motors, Inc. and 5 Leach units to International Harvester Company. The motion was seconded by Councilman Smith.

Mayor pro tem Hitch asked Mr. Noe what he thinks about purchasing several types of Bodies, and Mr. Noe replied it is alright so long as they can do the job.

Mr. Veeder stated it seems to him there is a question of ethics involved, that bids were asked on 12 units, and he is of the opinion that consideration should be given buying all 12 units from one company; unless there

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are reasons sufficiently strong to depart from this usual procedure. Councilman Smith stated he thinks the Council's first obligation is to the tax payer and the purchases should be made on units that will give the most economical service. Mayor pro tem Hitch concurred in the remarks of Mr. Veeder.

Mr. Thompson, representative of Garwood Bodies, stated they have worked hard to get this very low bid for Charlotte; that their units are not at the trial stage, that they know they will do the work. That they carry parts and have good service men. That there are five leading cities in North Carolina using Garwood with complete satisfaction and they would certainly like the Council to consider their low bid on all 12 units as called for in the specifications.

Councilman Myers stated he thinks the Council has an obligation to accept the low bid or reject them all and advertise for the quantities they expect to buy.

Mr. Shaw, City Attorney, stated the only way the Council can vary from the low bid is for experimental purposes. That nothing has been said about the Leach Body having anything new nor any unusual feature to try out.

Councilman Smith offered a substitute motion that contract be awarded Courtesy Motors, Inc. for 10 Ford F700 Trucks with Garwood Packer Bodies at a total cost of \$81,806.50 and 2 Ford F700 Trucks with Heil Mark II Packer Bodies at a total cost of \$16,707.30. The motion was seconded by Councilman Babcock, and carried by the following recorded vote:

YEAS: Councilmen Smith, Babcock and Dellinger.  
NAYS: Councilmen Albea, Myers and Whittington.

The tie vote was broken by Mayor pro tem Hitch, voting in favor of the motion.

The following net delivered bids were received:

Courtesy Motors, Inc.		\$ 98,167.80
" " "	Alternate Bid #1	\$100,074.12
" " "	Alternate Bid #2	\$100,243.80
Young Motor Company		\$ 98,892.00
" " "	Alternate Bid	\$100,798.32
International Harvester Co.		\$ 99,564.60
" " "	Alternate Bid #1	\$ 99,589.80
" " "	Alternate Bid #2	\$100,934.40
" " "	Alternate Bid #3	\$101,349.48
King Chevrolet Company		\$ 99,914.16
Hutton-Scott Company		\$ 99,988.56
" " "	Alternate Bid #1	\$100,348.44
" " "	Alternate Bid #2	\$101,642.88
" " "	Alternate Bid #3	\$102,400.56
White Motor Company		\$102,063.84
" " "	Alternate Bid #1	\$102,627.60
" " "	Alternate Bid #2	\$103,298.04
" " "	Alternate Bid #3	\$104,017.80
" " "	Alternate Bid #4	\$105,746.76

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Hollingsworth's GMC Trucks		\$104,767.20
" " "	Alternate Bid #1	\$105,504.00
" " "	Alternate Bid #2	\$105,768.00
" " "	Alternate Bid #3	\$107,117.52
Mack Trucks, Inc.		\$113,443.68
" " "	Alternate Bid #1	\$113,731.68
" " "	Alternate Bid #2	\$115,015.68
" " "	Alternate Bid #3	\$115,350.00
" " "	Alternate Bid #4	\$116,995.68

CONTRACT REAWARDED INTERNATIONAL HARVESTER COMPANY FOR 12 INTERNATIONAL BC-172 TRUCKS WITH M-B V-20 SIDE LOADERS.

Councilman Dellinger stated that if the purchases are going to be split up as has just been done, he thinks in fairness to everyone the first 12 Trucks purchased should be reconsidered, and he so moved. The motion was seconded by Councilman Albea, and carried by the following recorded vote:

YEAS: Councilmen Dellinger, Albea, Babcock, Smith and Whittington.  
NAYS: Councilman Myers.

Councilman Dellinger moved that contract be awarded International Harvester Company for 10 BC-172 Trucks with M-B V-20 Side Loaders and 2 BC-172 Trucks with Truxmore Bodies. The motion was seconded by Councilman Albea.

The representative of the Garwood Body Company stated the price his company has given was based on 12 units and it was distinctly understood by them that it was because of there being 12 units the price was made. That his factory has the right to say whether they will be willing to furnish only 10 units.

The vote was taken on the motion and carried by the following recorded vote:

YEAS: Councilmen Dellinger, Albea, Babcock, Smith and Whittington.  
NAYS: Councilman Myers.

The City Attorney asked the Purchasing Agent, Mr. Beatty, if the Truxmore Body meets the specifications, and Mr. Beatty replied that it does not, and the City Attorney stated then the Council cannot buy the Truxmore. Councilman Albea asked why this was not explained by Mr. Beatty before the vote was taken and it was pointed out that Mr. Beatty had stated in his detailed explanation of the bids mailed to the Council that the Truck equipped with Truxmore hydraulic side loader garbage body did not meet the specifications.

Councilman Dellinger then moved to reconsider the bids on the side loaders, which was seconded by Councilman Whittington, and unanimously carried.

Councilman Babcock moved that the Council reinstate the original award of contract to International Harvester Company for 12 International BC-172 Trucks with MB, V-20 Side Loaders at a net delivered cost of \$81,956.28. The motion was seconded by Councilman Albea.

Councilman Dellinger offered a substitute motion that all bids be rejected and readvertised. The motion failed for lack of a second.

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The vote was taken on the motion by Councilman Babcock, and carried by the following recorded vote:

YEAS: Councilmen Babcock, Albea, Myers, Smith and Whittington.  
NAYS: Councilman Dellinger.

The net delivered bids received are as listed following the original award of the contract on Page 177.

BIDS REJECTED ON ONE 45,000 GVW CHASSIS AND CAB WITH 24 CUBIC YARD DUMP BODY.

Councilman Whittington moved that contract be awarded the low bidder, International Harvester Company as recommended for One COF-192 Truck with Dempster Dumpmaster Body #24DB, as specified, at a net delivered price of \$18,498.31. The motion was seconded by Councilman Albea.

Councilman Babcock asked if the only bid meeting the specifications is the Dempster Dumpmaster, as the Roto Pac appeals to him.

Mr. Noe stated the specifications were written around the front loader; that had he not written them this way no one could have bid but Keeter, as they happen to have patents no one else has, and he wants a unit that loads from the front.

Mr. Veeder stated that basically he agrees with Mr. Babcock but it just so happens there are only two other companies who make a comparable piece of equipment. That the Dempster Dumpmaster Company have a good product being used throughout the country.

Councilman Whittington stated the Rota Pac people say their unit will pick up containers manufactured by other people.

The Representative of the Roto Pac Company stated their unit can be used as a substitute unit on residential route or business route; that it is not a one-purpose machine, but a dual purpose unit.

Councilman Babcock asked Mr. Noe why he wanted a front loader, and Mr. Noe replied that he wants a unit that can pick up from Schools, Shopping Centers, et cetera and that will cut down expenses; that they are picking up from 68 schools at a cost of \$697.68 per week for labor, and the Dempster can pickup at \$58.50 for labor.

Councilman Whittington asked if we are going to tell our merchants that they must buy the Dempster Dumpmaster container or we cannot pick up from them? Mr. Noe replied that this is not the case at all, that the Dempster Dumpmaster can pick up any container.

Councilman Dellinger asked the Purchasing Agent if Dempster Dumpmaster included a hooper cover in their bid, and he was told they did, that their bid says "as specified".

Mr. Noe stated he has not said that the Roto Pac is not a good machine; that he wrote the specifications based on the experience he has had with these machines, and trying to do what he thought was best for the City, save money and do the job.

Councilman Whittington asked the City Attorney if Roto Pac has been discriminated against, and Mr. Shaw replied that he understands they do not meet the specifications as advertised, and he understands from Mr. Noe they have certain patented features no other company could compete with.

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Councilman Smith stated he would recommend that the specifications be written so that Keeter-Trimmer Company can bid.

The City Manager stated the Dempster Dumpmaster equipment is the best made for our purpose regardless of it being manufactured by one company, and as has been indicated it will pick up Garwood, Leach and Heil containers with an attachment.

Following the discussion, Councilman Babcock offered a substitute motion that all bids be rejected and readvertised. The motion was seconded by Councilman Whittington, and unanimously carried.

Mr. Veeder asked if the Council wants to go into the rear-end loader, equipment designed for boxes or to load from the rear without boxes, that these are decisions the Council will have to make in order that the new specifications may be written.

Councilman Babcock suggested that the details be worked out at a subsequent meeting.

The following net delivered bids were received:

International Harvester Company	\$ 18,498.31
Hollingsworth's GMC Trucks, Inc.	\$ 19,973.86
White Motor Company	\$ 19,987.52
Young Motor Company	\$ 21,268.65
Keeter-Trimmer Co., Inc.	\$ 18,336.97
(does not meet specifications)	

ADJOURNMENT.

Upon motion of Councilman Albea, seconded by Councilman Whittington, and unanimously carried, the meeting was adjourned.

Lillian R. Hoffman  
 Lillian R. Hoffman, City Clerk