AGENDA

Meeting Type.	Workshop
Date:	06-09-1993

City of Charlotte, City Clerk's Office

The City Council of the City of Charlotte, North Carolina, convened for a Budget Workshop on Wednesday, June 9, 1993, at 5 20 p m in Room Ch-14 of the Charlotte-Mecklenburg Government Center, with Mayor Richard Vinroot presiding Councilmembers present were Dan Clodfelter, Ann Hammond, Pat McCrory, Nasif Majeed, Hoyle Martin, Don Reid and Lynn Wheeler

ABSENT: Councilmembers Stan Campbell, Tom Mangum, Cyndee Patterson and Ella Scarborough

City Manager, Wendell White, gave a brief description of the Agenda and what they would be discussing Vi Alexander will make a brief presentation on general budget questions and the Police Dave Cooke will give an up-date on the committee dealing with collection of garbage Bill Wilder will give a brief summary of the Heath Insurance issues

Mr White stated the budget on the table reflects the guidance he has received from City Council He is not sure every Council Member fully understands what is going on in some of the Committees, looking at the services provided, but believes everybody has a better idea of what they are about than they did before they went through those exercises There were 30+ items referred to committee as they went to the exercise, but the one big money saver is the residential garbage collection It is note worthy that the Council Committees did not suggest that they eliminate any other services His feeling is that they will go through these adjustments and will continue to fine tune this organization The bottom line is that big money is in the payroll and the more they can reduce the payroll, the better he can put the Council in a position to hold the line on taxes

He said they have the question as to whether they should increase the Police force at this time His feeling is that they should not, considering where they are with everything else They are working to bring two active Police Departments together and that will not be easy They have a young force and still have vacancies which they need to fill and develop a way of holding themselves there

Vi Alexander, Budget Director, stated when they put together the budget they took the Council retreat information and service assessment and decided that is where they would build the budget Based upon the referral of the 31 items out of that review and decide what services would be reviewed and make recommendations on them

Their goal was to not have a tax increase and they realized they had to reduce the payroll in order to get the right size for the revenue The revenue growth this year is flat therefore the General Fund budget is altered down by about 3% They gave the departments a 0% increase in operating expenses

With regards to the Police Budget, Animal Control has been merged with Police and shows a reduction in positions due to rightsizing, but most of those positions are in Animal Control Last year they added 100 Police Officers - 50 were funded in the budget and 50 were funded in February with savings Currently they are at 98% of those When all these officers have completed their training and are in the field, 52% of the Police force will have less than 5 years of experience

Ms Alexander stated they have to get a law enforcement center built They also have to define decentralization They have a concept of how to build a main station downtown, but they do not know how they are going to put decentralization out in the field

Police consolidation is going to happen, but it will take a great deal of the Manager's team time to put it together Staff has been working to see what really works There is some decreases in crimes, but they are not sure whether it is a result of community policing, prevention efforts, functions of the County, the criminal justice court system strategies or what is making it work

Councilmember Reid asked why 52% of the Police force has less than 5 years experience

Ms Alexander explained that in 1990 there were 800 sworn officers and in 1994 we will have 980

Mr White explained that some of it was due to turnover He said the budget is a balance, but the Council has to determine the services The budget is balanced and is signed by the City Manager It is the Manager's budget, not Engineering's, the Fire Chief, or the Police Chief's budget If any of those departments were asked if they could use more resources, each one would say they could, however, he does not treat these issues lightly His staff has been working with the Police Department and the Chief feels he needs time to deal with some of the issues

Mr White stated this organization could not save another $8 million without affecting the services The Council does not want to do away with any services, but he would like for them to be real

Deputy City Manager, Pam Syfert, made a clarifying point by saying that she, Councilmember Reid and Ms Alexander met with the Police Chief yesterday to discuss this matter She said Chief Stone said he could use 100 more officers, but he really did not need them July 1, 1993 What he needed was time to get consolidation working and see what that does in the areas of providing Police services and needs to get his allocations up to strength and build the new Law Enforcement Center She said this is a two-year budget and the strategy is different from what it may be for the second year which would look at providing some resources, using resources to add more Police Officers

Councilmember Clodfelter left the meeting at 6:00 p.m.

The meeting recessed at 6:15 p.m. for dinner and reconvened at 6:25 p.m.

UPDATE OF PRIVATIZATION TASAK FORCE

Dave Cooke, Internal Consulting, gave Council a brief update of the Privatization Task Force He said the Task Force would finish their work by the end of June and be ready to present their final report on privatization to the Mayor and Council

EMPLOYEE BENEFITS

Bill Wilder, Director Human Resources, stated staff has provided to the Council two options which they have discussed on the Health Benefits One of the questions was what cost savings would occur if one of the options were to be approved and implemented

Mr Wilder referred to the turnover in the Police Department which he feels is important and it has to be broken down into its increment parts Turnover can occur for any number of reasons, one of which is retirement He feels the turnover in the Charlotte Police force is not high, but a significant part of that turnover was brought about by the State of North Carolina In 1986 a law went into effect that sworn law enforcement officers in the State of North Carolina can retire with a separation allowance This is above and beyond the basic retirement benefits they have already received Retirement in the Police Department has accelerated substantially because of the legislation which was passed and financially it makes no sense for a Police Officer to work past a certain age, taking in to account the basic benefit they get and the separation allowance they get He said the City has to pay that separation allowance The officers the City is losing is not new hires, but the officers with years of experience

Mr Wilder stated some of the requested information from the last meeting was the projected savings and his staff has laid out two options One being in the first year to shift 5% of the individual coverage to employees and retirees and the second shift an additional 5% In terms of dependent coverage, they would begin shifting the cost there and the employee would pay 50% of combined individual and dependent coverage They would achieve that in a 4 to 7 year period, depending on the medical inflation rate

The second option to shift in the first year, 10% of the individual coverage and in turn phase in to the 50% target The second option is being recommended by the Mayor's Task Force

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CAPITAL IMPROVEMENT PROGRAM

Vi Alexander, Budget Director, referred to the Budget Book and the Capital Improvement Programs (CIP) She said there were two decisions which were outstanding in the CIP, how to allocate the innovative housing fund resources and the City financed housing units management Staff is suggesting that the Council approve a three month extension of all existing housing fund contracts until the Council can have a workshop and made a decision on how to allocate those dollars

J. Walton, Community Development Director, stated his objective was for Council to approve the process for reviewing the housing priorities, goals and programs and make the innovative housing funding decision based on those options There are three options based on prior discussions in the Community Development and Housing Committee Each of the three options will require a public hearing

Mr Walton said Option #1 is basically the recommendation from CD and Housing Committee, to make a presentation on the current housing priorities, programs and goals Option #2 would emphasize a brief summary from staff, whereas the Council would receive information from competent managers and recipients of the innovative housing fund Option #3 is a combination of the two where the Council would receive information from the Property Manager Coalition outside selected agencies, they would receive staff's presentation and recommendation and then they would make their decision based on that Mr Walton stated he would recommend Option 3

Responding to a question from Councilmember McCrory, Ms Alexander stated they would extend the contracts through September which would allow the Council opportunity for the workshop discussion in July and make the decision in a formal meeting in August

Mr McCrory asked if any of the contracts include money for new construction

Deputy City Manager, Pam Syfert, stated the only one that includes money for new construction would be the Housing Partnership money and her understanding of their work program for next year is that they are focusing on rehabilitation of Seversville and Genesis, but she would get a definite answer She said part of the on going program in the Housing Partnership is new construction in Greenville which are single family homes

Councilmember Martin asked what percentage of the money spent on housing, was actually spent on people who cannot afford to become homeowners

Ms Alexander stated she did not have that answer, but would get it to Council

Ms Syfert stated the Council is being asked if they concur with the recommendation from CD and Housing Committee to have a workshop and if so is #3 the option

Mayor Vinroot asked if there was a consensus to accept Option #3 and no-one disagreed

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FALL BOND REFERENDUM

Vi Alexander, Budget Director, stated in the CIP they are showing bonds to be authorized of $98 million in a bond referendum this fall That includes $27 million for environmental protection and the balance of that is water and sewer She said the water and sewer is consistent with prior years planning and funding There is nothing unusual or out of the ordinary on this

She said they have several known environmental efforts and one which they do not know yet how to do it They have structured this knowing that fire pits, underground storage tanks and York Road landfill gas has to be covered

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CAROLINAS PARTNERSHIP

Mark Heath, stated Carolinas Partnership has three basic goals, one is to build an internal readiness for economic development of the region's partners Develop and enhance a productive working relationship among region's partners Attract, expand, and retain national and international business investments in the Charlotte region producing new jobs and increasing the economic base He said they have developed a regional computer system which links the region and makes it possible to provide information on all the thirteen counties, or just one specific area

Councilmember McCrory asked if there was a relationship between this organization and the Convention and Visitors Bureau?

Mr Heath stated they have a good relationship with the CVB

Councilmember Ann Hammond left the meeting at 7:30 p.m.

Mayor Vinroot stated 60% of the budget is private, 40% public and the City's portion is 9% A lot of people have believed that this venture will work He further stated that out of 442 foreign firms, 390 are in Charlotte so they are off to a good start

Ms Alexander stated the Council will take straw votes on June 16 on the various issues She told Council that staff needs to know by Friday, June 11 what information Council will need in order to make their decisions and take the straw votes on the 16th

Councilmember McCrory referred to Neighborhood Grants and stated he would like to have more information on how much has been spent this year and how much of that money has rolled over from last year to this year

Ms Alexander stated the Neighborhood Grants Program is only one year old

Mr McCrory stated they budgeted $500,000 this year He is concerned about roll over money because that is usually a short term solution which might put them in a bind in two years

Ms Alexander stated roll over money would occur in all of the capital budget until the project's life is over With regards to Neighborhood Grants and Housing Fund, they are funding the types of programs out of a capital project fund which they have to be concerned with the issues Mr McCrory is raising

Mr McCrory stated they budgeted $500,000 and if they only spent $300,000 would next year's $500,000 be made up of that $300,000 plus $200,000 or would it be a new $500,000 amount He would like to know how the roll over money impacts the budget in two years

Mr McCrory stated he was also concerned about the identification elements and asked what budget that was being taken from

Assistant City Manager, Dale Boresdorf, stated it was the corridor improvements

Mr McCrory asked if that was in the capital budget, to which Ms Alexander replied yes Mr McCrory asked for additional information on this program and how much they are spending for art which is what he believes is meant by identification elements He said he would appreciate it if they would call it art rather than identification elements in the future

Councilmember Majeed asked about longevity pay and asked where that is in the budget?

Mr White stated Council has talked about it and the Task Force suggested the Council talk about it, but they have not discussed it during this discussion He said the money is in the budget because they have made no changes

Mayor Vinroot asked that longevity be put on the list for discussion

Mr Majeed stated that right now people will be getting longevity, to which Mr White responded by saying if the Council takes no action the employees would still get their longevity

Councilmember Martin referred to the in rem remedy and asked what percentage of money spent this year is for commercial structures, versus housing

Councilmember Wheeler referred to the transit and stated she was concerned that in FY-95, FY-96 and FY-97 they do not have any allocation for light rail right-of-way protection

Ms Alexander stated one of the issues has been how do they handle that in light of the transit review which they have taken They continued where they had the finances to continue as Council directed, but in the next year they will have the citizens recommendations on the overall policy and how it all fits They have a study to tell them what they want to do later

Councilmember Reid asked why they have the right-of-way protection in FY-93, FY-94 and FY-95 and asked why they do not use the same logic and not spend that money on right-of-way acquisition until they hear the result of the 100 person task force

Ms Alexander stated that is their obligation on Cedar Yard which they did with the State

Deputy City Manager Pam Syfert, stated it would be money on the Cedar Yard which started this project and Council said they wanted to put some money aside to take advantage of other rail line opportunities to buy its corridor as it became available, but they do not have one in mind It is the same project that funded the Cedar Street line about one and one-half years ago

Mayor Vinroot suggested they put this on the board as light rail money

Mr Martin asked about the express bus to Rock Hill and requested a status report on situation

Ms Alexander stated they will send Council all the other material by Friday and if they have something they want please call staff the next morning

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ADJOURNMENT

The meeting was adjourned at 7 50 p m

Brenda R Freeze, City Clerk

Length of Meeting 2 Hours, 30 Minutes
Minutes Completed July 16, 1993

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Budget Workshop
June 9, 1993

Agenda

5 00	Review of Questions and Answers	Vi Alexander
5 45	Dinner Break	
6 00	Capital Improvement Program Review	Vi Alexander
6.30	Housing Process	J Walton
	Questions on Fall Bond Issues	Richard Martin David Meacham Jackie Townsend
7.00	Carolinas Partnership Presentation	Mark Heath
7·15	Listing of CIP Issues	Vi Alexander
	Additional Information Needed *	Vi Alexander

***Please Note:** Straw votes on operating and capital issues are scheduled for next Wednesday, June 16. In order to have all requests for information to Council in Friday's package, all requests need to be received tonight

EMPLOYEE HEALTH INSURANCE
ADDITIONAL OPTIONS FOR COST SHIFTING
(USING 50% OF COMBINED COVERAGE BEING PAID BY EMPLOYEES AS THE "TARGET" FOR EMPLOYEE CONTRIBUTION)

	SCENARIO	APPROXIMATE SAVINGS YEAR 1	APPROXIMATE SAVINGS YEAR 2
1	• Shift 5% of individual coverage in Year 1, additional 5% in Year 2 • Phase into 50% dependent target using fixed annual increases Increase employee cost of combined coverage in Year 1 from 31% to 35% if under 65, 25% increase in current rate if over age 65 Year 2 and after increase family rate by 20% until 50% target is achieved in 4-7 years (depending on medical inflation rate)	$575,000	$1,030,000
2	• Shift 10% of individual coverage in Year 1 • Phase into 50% dependent target using fixed annual increases Increase employee cost of combined coverage in Year 1 from 31% to 35% if under 65; 25% increase in current rate if over age 65 Year 2 and after increase family rate by 20% until 50% target is achieved in 4-7 years (depending on medical inflation rate) (This is the modified option recommended by the Mayor's Task Force)	$810,000	$1,150,000

4874

JW WALTON

CITY HOUSING FUND
SUMMARY OF REVENUES AND EXPENDITURES

This fund collects rental revenues from the city-owned housing units Clinton Square, Wilkerson Apartments and several scattered site housing units There are no legal restrictions on how these revenues and the interest earned can be used The separate fund earmarks the revenues to fund special maintenance and repair projects for these City-owned housing units

	FY92 Actual	FY93 Budget	FY93 Revised	FY94 Recommende	FY95 Projected
OPERATING REVENUES					
Rent Revenues	165,916	100,000	46,000	46,000	46,000
Interest Income	102,089	110,000	50,000	32,000	22,000
DIRM Insurance Payment for House Fire	0	0	58,575	0	0
Beginning Fund Balance	1,500,171	1,189,534	1,189,534	1,063,109	689,266
TOTAL REVENUES	**1,768,176**	**1,399,534**	**1,344,109**	**1,141,109**	**757,266**
OPERATING EXPENDITURES					
Rent Subsidies & Options for City-financed Units	128,642	214,000	50,000	110,000	110,000
Housing Maintenance Reserve for City-owned Units	0	0	0	33,443	33,443
CHA-McAlpine Terrace Reserve/Operating Subsidy for 309 Units	450,000	0	0	0	0
Contribution to Neighborhood Matching Grants Fund	0	150,000	150,000	0	0
Housing Support Services - Landlord/Tenant Mediation Program	0	150,000	0	150,000	0
Escrow for Cherry Properties	0	0	81,000	0	0
Management for Cherry Properties	0	0	0	8,400	0
CIP - Repairs to Clinton Square and Wikerson Apartments	0	0	0	150,000	0
TOTAL EXPENDITURES	**578,642**	**514,000**	**281,000**	**451,843**	**143,443**
FUND BALANCE	**1,189,534**	**885,534**	**1,063,109**	**689,266**	**613,823**

Note This summary does not include the Emergency Shelter Grant which is now budgeted in the Community Development Fund.

JW.

COUNCIL WORKSHOP PROCESS

Council Budget Workshop
Date June 9, 1993

AGENDA

Objective: To approve a process for reviewing and, if necessary, revising Council's housing priorities, programs and goals, and for making FY 94 Innovative Housing Fund spending allocations

Committee Recommendation Schedule and hold a Council workshop this summer to review all housing priorities, programs and goals Pending policy review, extend those Innovative Housing Fund contracts that expire July 1 for three months, with funding prorated from FY93 funding level Make final FY 94 Innovative Housing funding decisions for the balance of the year in accordance with outcome of review

Workshop Options

All of the options below involve a 4-hour workshop in July for Council to discuss housing priorities, programs and goals The first emphasizes staff presentation and recommendations The second emphasizes input from housing industry and nonprofit representatives The third would permit both, with time limits allowing for Council discussion and decision making All options would require follow-up enabling the full Council to vote on final Innovative Housing allocations before October 1, 1993

Option #1

- Receive staff presentation on current housing priorities, programs and goals,
- Receive staff recommendations for change, and
- Discuss and decide on any changes to housing priorities, programs and goals

Option #2

- Receive staff summary of current housing priorities, programs and goals,
- Recieve testimony from Property Managers Coalition and selected outside agencies on same, and
- Discuss and decide on any changes to housing priorities, programs and goals

Option #3

- Receive testimony from Property Managers Coalition and outside agencies on housing priorities, programs and goals (limit to 1 hour),
- Receive staff recommendations on changes to current housing priorities, programs and goals (limit to 30 minutes), and
- Discuss and decide on any changes to existing housing priorities, programs and goals

Staff Recommendation on Workshop Options Option #3

Carolinas Partnership

Strategic Plan

Goal: **Develop and build internal readiness for economic development of the Region's partners.**

Establish and maintain the ability of each economic development organization in the Region to respond to prospect inquiries in a timely and effective manner.

Assist each county in determining and achieving the level of response proficiency desired by prospects.

Strategic Plan

Goal: **Develop and enhance a productive working relationship among the Region's partners.**

Become the unifying voice of the Region for the purpose of promoting it internally and externally.

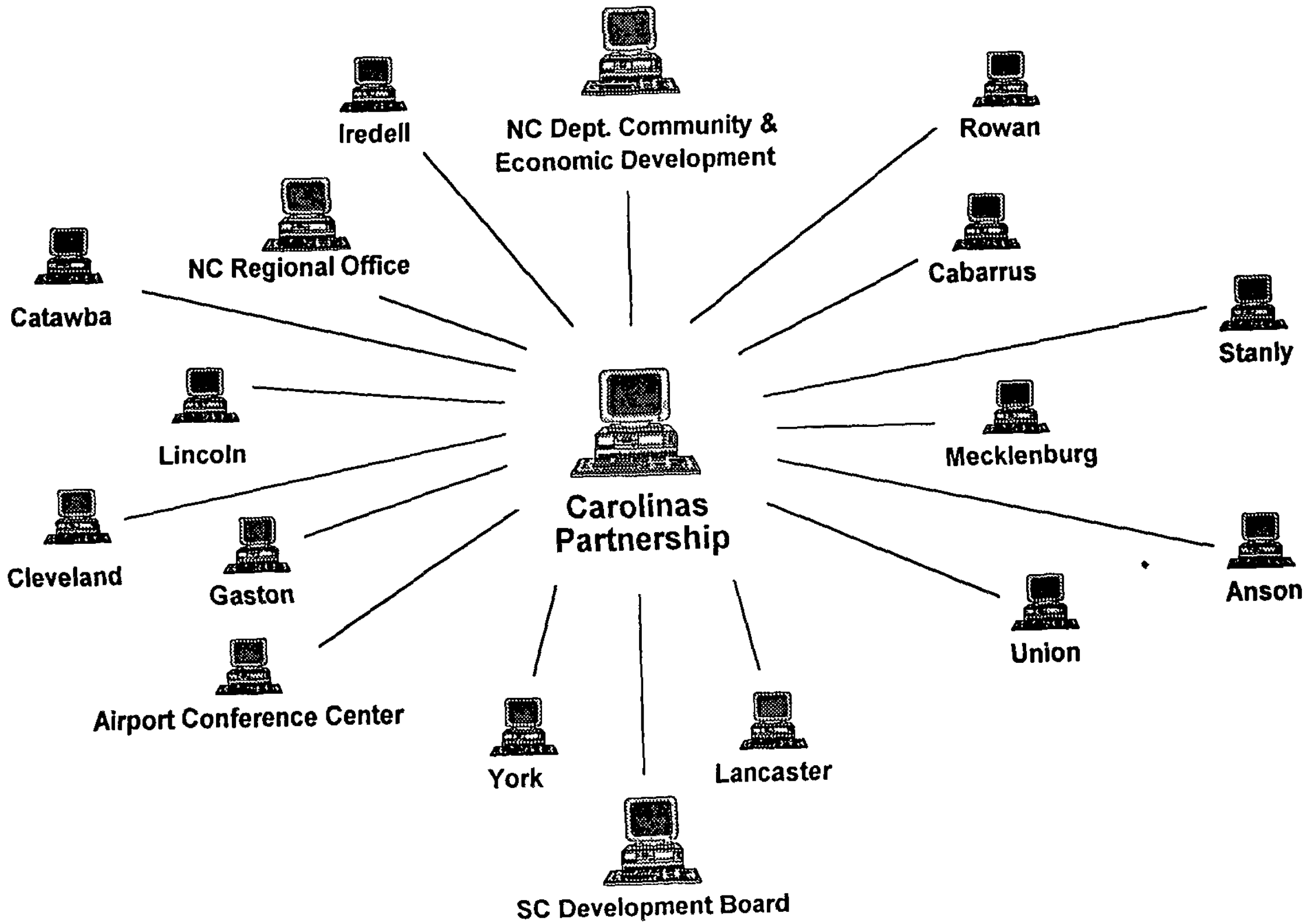
Maintain current membership of public/private investors.

Strategic Plan

Goal: **Attract, expand and retain national and international business investments in the Charlotte Region producing new jobs and increasing the economic base.**

Increase awareness of the Region's attributes as America's leading pro-business environment, a primary transportation hub, a significant financial center and other key selling points.

Be the most aggressive economic development advocate in promoting our Region.


Iredell
NC Dept. Community &
Economic Development
Rowan
NC Regional Office
Cabarrus
Catawba
Stanly
Lincoln
Mecklenburg
Carolinas
Partnership
Cleveland
Gaston
Anson
Union
Airport Conference Center
York
Lancaster
SC Development Board

Computer Applications

Office Automation Group

PowerPoint

Word

Excel

Communications Package

E-Mail

Cross Talk

Economic Development Tools

Real Estate
Inventory System

ACT!
Contact Management

Marketing Plan

Goal: Create Top of Mind awareness of the Charlotte Region with CEO's and corporate decision makers

3 Tiered Approach

- Media campaign of focused messages to upper level management
- Targeted direct mail campaign
- Trade missions

Inquiries-To-Date: 6-2-93

Total Number of Inquiries: 312

Geographic Response:

Domestic

Arkansas = 1
Alabama = 1
California = 32
Colorado = 2
Connecticut = 11
Delaware = 2
Florida = 10
Georgia = 8
Hawaii = 1
Illinois = 21
Indiana = 2
Iowa = 2
Louisiana = 2
Maine = 1
Maryland = 3
Massachusetts = 6
Michigan = 6
Minnesota = 2
Mississippi = 1
New Jersey = 15
New York = 52
North Carolina = 12
Ohio = 4
Oklahoma = 1
Pennsylvania = 12
Rhode Island = 2
South Carolina = 2
Tennessee = 5
Texas = 6
Vermont = 2
Virginia = 3
Wisconsin = 2

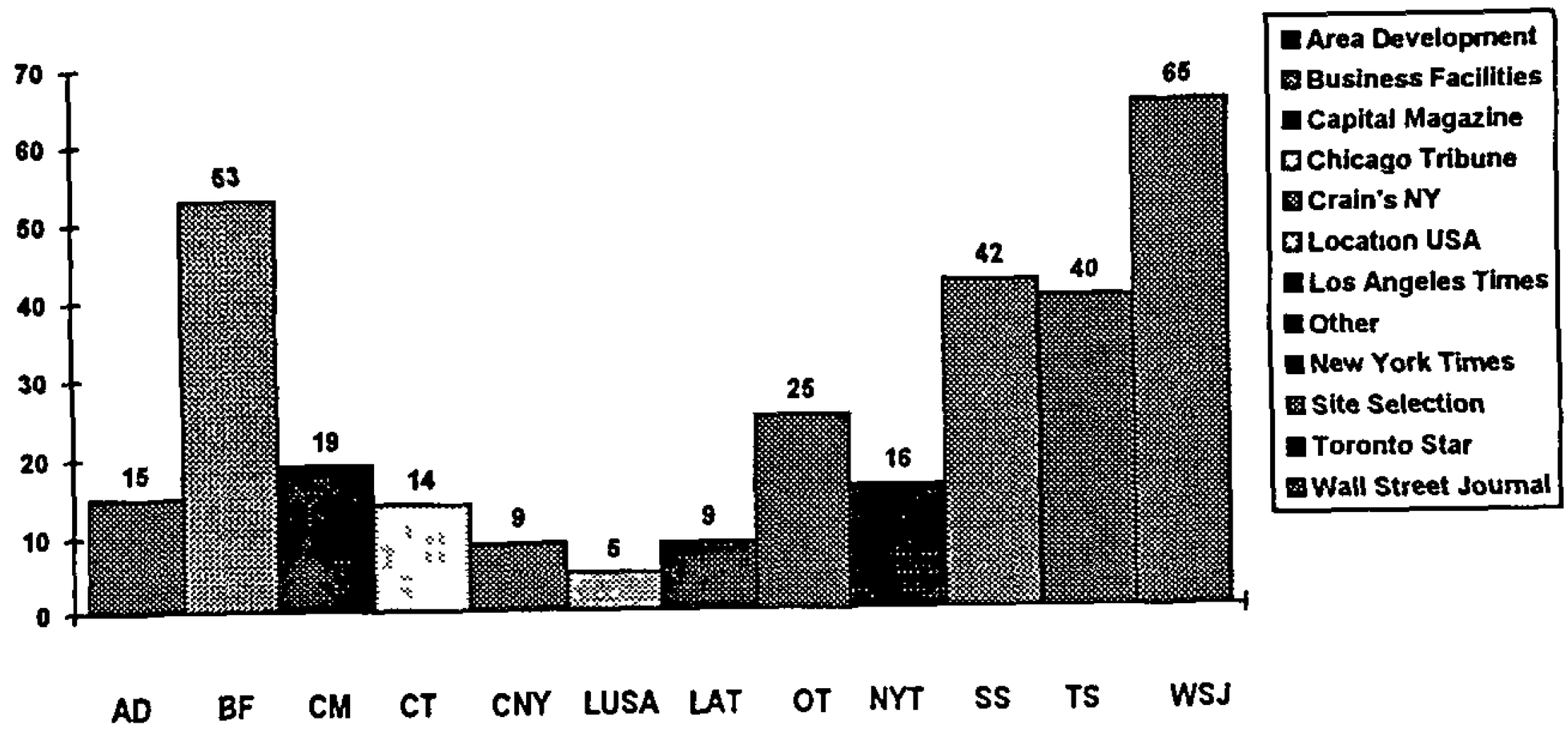
International

Austria = 1
Canada = 43
Czechoslovakia = 1
England = 1
France = 1
Germany = 30
Poland = 2
Puerto Rico = 1

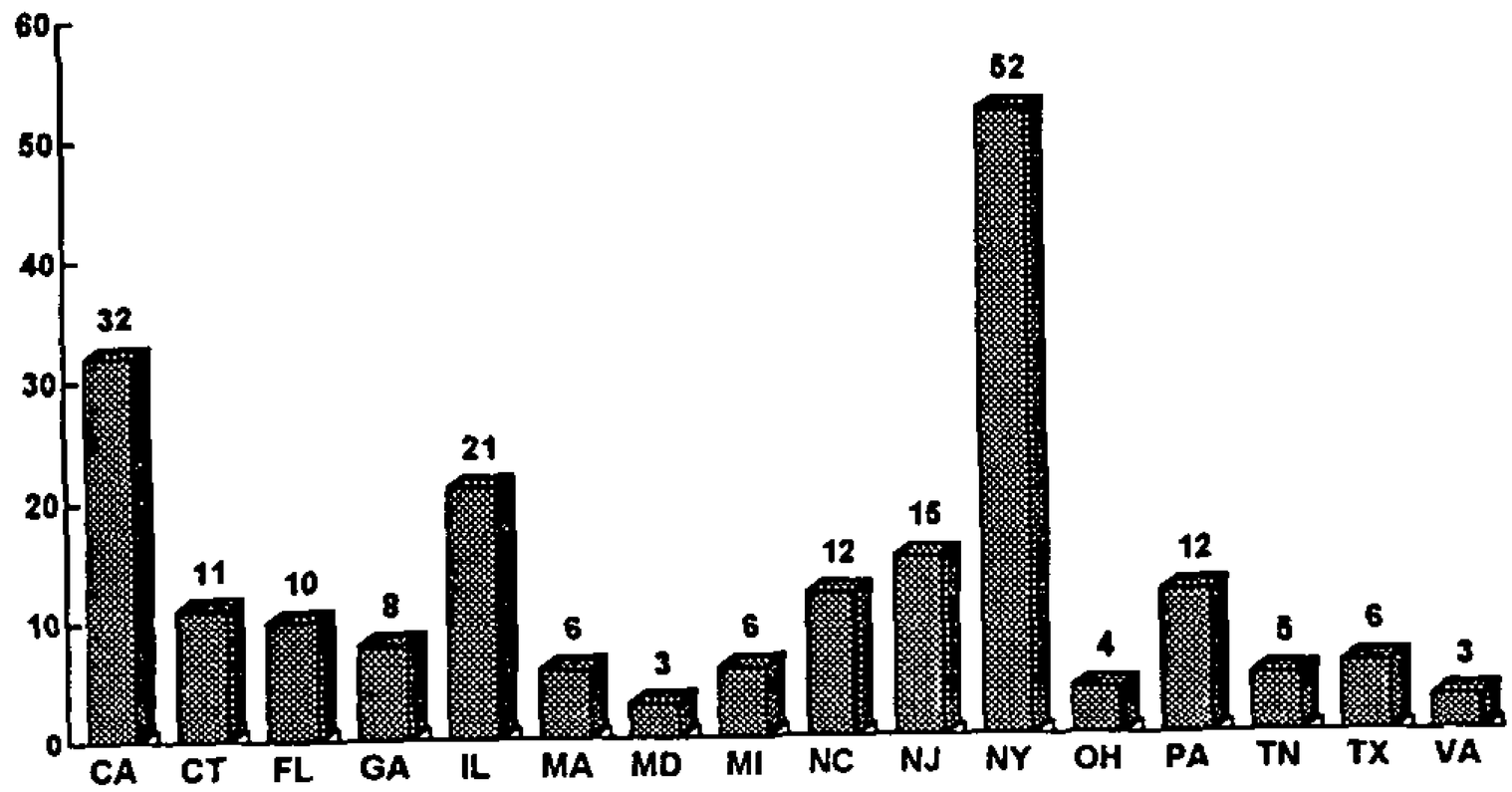
Source of Response:

Area Development = 15
Brochure = 1
Business Facilities = 53
Capital Magazine = 19
Chicago Tribune = 14
Crain's Chicago = 1
Crain's New York = 9
Direct Mail = 2
IDRC = 1
Location USA = 5
Los Angeles Times = 9
New York Times = 16
Personal Reference = 9
Site Selection = 42
Toronto Star = 40
Trade Mission = 10
Unknown = 1
Wall Street Journal = 65

Advertising Responses - By Source
312 Responses as of June 2, 1993

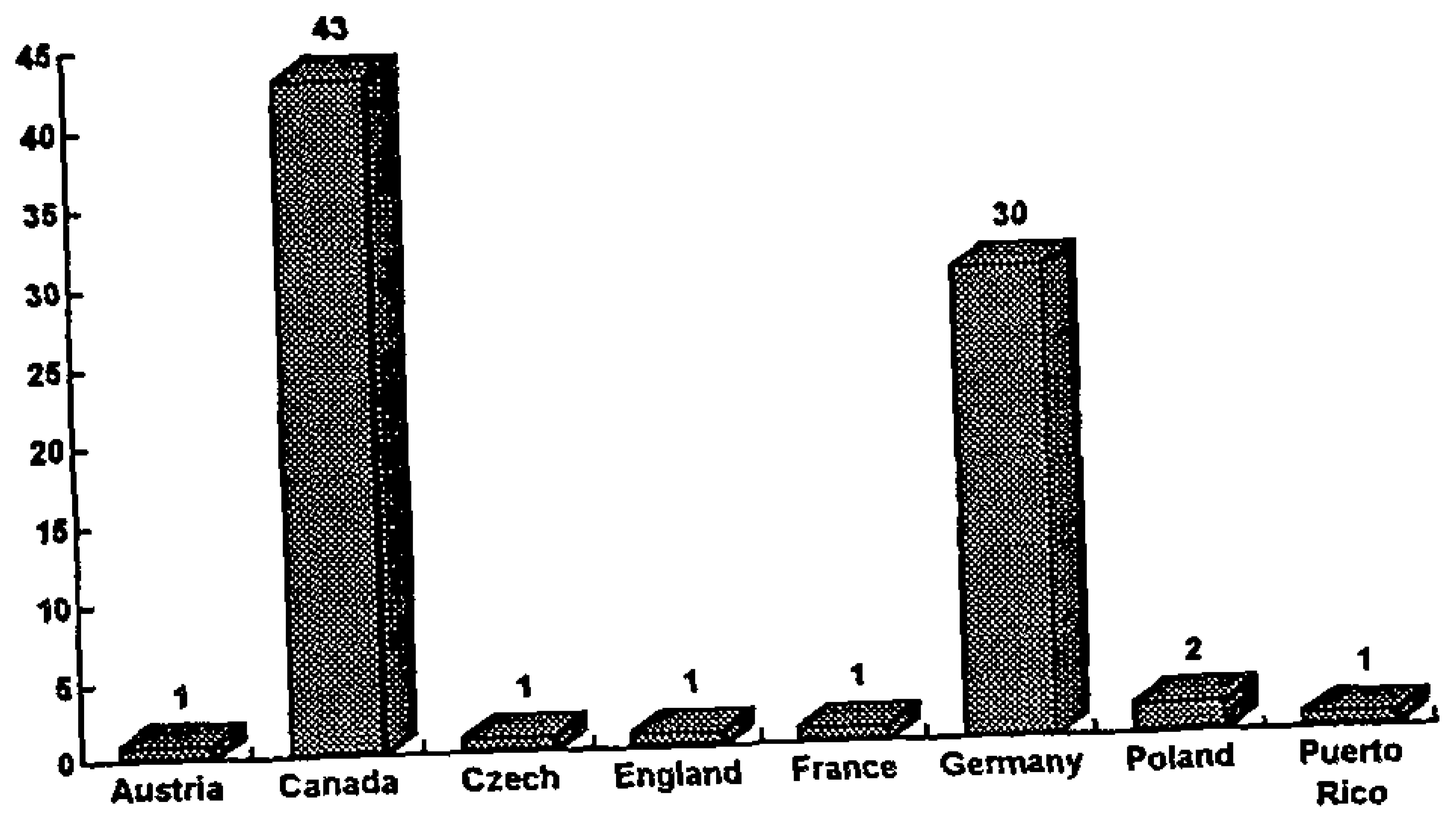


Advertising Responses - Domestic
232 Responses as of June 2, 1993



Additionally One response each from AL, AR, HI, ME, MS, OK
Two responses each from CO, DE, IA, IN, LA, MN, RI, SC, VT, WI

Advertising Responses - International
80 Responses as of June 2, 1993



Carolinas Partnership
Budget

	1993
Marketing & Advertising	1,096,250
Relocation Conference	100,000
Video	73,200
Computer Network	50,000
Personnel & Administration	341,981
Total	*$1,661,431*

A Sampling of Automotive-Related Industries Located In The Carolinas

Aeroquip Corporation

Allied Signal-Autolite Division

Bandag Incorporated

BASF Corporation

Baumann

Bendix Automotive Systems

BMA SW

Continental Filter Corporation

Cummins Engine

Daimler-Benz North America Corporation

Dana Corporation

Dayco Products Incorporated

Dunlop

Eaton Corporation

Edelmann

Enfield

FAG

Firestone Fibers & Textiles Company

Freightliner Corporation

Gates Rubber Company

Getrag Gears of North America

GKN North America Incorporated

B F Goodrich

Hoechst-Celanese

ICI

Ingersoll-Rand

ITT-Teves

Kelly Springfield Tire Company

Lucas Automotive Incorporated

Mack Trucks

Michelin Tire Corporation

NGK Ceramics USA Incorporated

Okuma

Parker-Hannifin Corporation

Reeves Brothers Incorporated

Rockwell International

Siemens Energy & Automation

SKF USA Incorporated

Stewart-Warner

Thomas Built Buses Incorporated

Torrington

TRW Incorporated

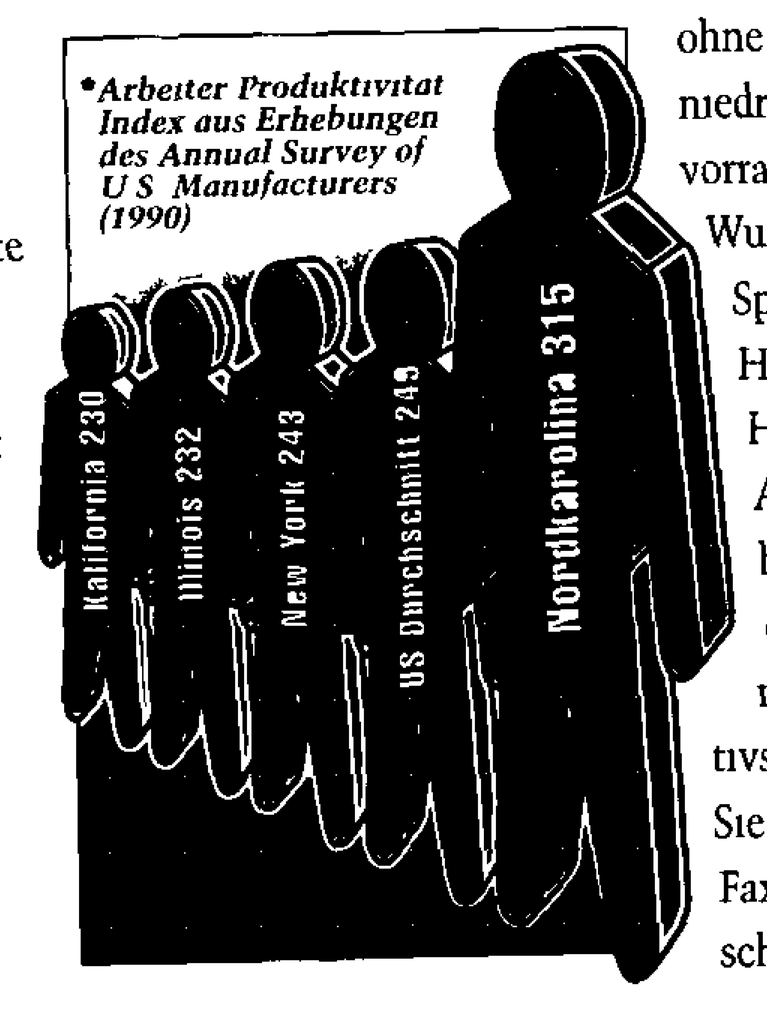
WIX Corporation

Additional Major Automotive-Related Industries In The Carolinas

Accutrex Products Incorporated
Advanced Automation Incorporated
Alliance Plastics
Allied Plastics Incorporated
AM Haire Truck Bodies Incorporated
American Koyo Bearing Manufacturing Corporation
American Metric Corporation
Anchor Swan Incorporated
Arrow Automotive Industries
Arrowhead Plastics South Incorporated
Associated Fuel Pump Systems Corporation (AFCO)
Atlas Mold Incorporated
Automotive Electronic Control System Incorporated
Bosch Corporation
Brad Ragan Incorporated
Burkart Carolina Incorporated
Camco Manufacturing Incorporated
Carlisle Geauga Company
Carlisle Tire & Rubber
Carolina Mirror Company
CC Industries Incorporated
Champion Laboratories Incorporated
Champion Products
Champion Tooling & Machining Company Incorporated
Charleston Cylinder Head
Chemurgy Products Incorporated
Circle Bearing Company
Collins & Aikman
Columbia Rubber Gasket Company Incorporated
Cook Body Company
Cooper Industries Incorporated
Corson Rubber Products
Crucible Chemical Company
Custom Stamping Incorporated
Diamond Wire Spring Company
Diesel Recon Company
Digital Equipment Corporation
DuPont De Nemours E I & Company
Dynacast Incorporated
EMR Incorporated
Epicor Industries
Escod Industries Incorporated
Excalibur Tool & Equipment Company Incorporated
Exide Corporation
Felters Company
Fontaine Fifth Wheel
Ford Body Company Incorporated
Fountain Industries Incorporated
FTZ Industries Incorporated
G & F Machine Works
General Dynamics
General Tire & Rubber Company
Glassmaster Company
Godwin Manufacturing
Goodyear Tire & Rubber Company
Goshen Rubber Company Incorporated
Hastings Company
Holland Atlantic Hitch Company
Holset Company Incorporated
Homelite of Trexon Incorporated
INA Bearing Company Incorporated
Indian Head Industries Incorporated
Injectronics Incorporated
J Rad Technical Services
Johnson Controls Incorporated
JPS Automotive Products
Kaiser Aluminum
Kaydon Corporation
Libbey Owens Ford Company
Lugoff Textile
Mack Molding Company Incorporated
Magne Volt Incorporated
McCord Heat & Transfer Corporation
MECO Incorporated
Metal Leve Incorporated
Metric Precision
Midway Optional Equipment Company Incorporated
Midwest Control Products Corporation
Milliken & Company
Monroe Auto Equipment Company
The Nason Company
Neil Parts Rebuilders Incorporated
NMC of North America Incorporated
Oakwood Metal of Charleston Limited
Ohio Gear Richmond Gear
Oiles America Corporation
Pee Dee Rubber & Gasket Company
Phoenix Specialty Manufacturing Company Incorporated
Piedmont Machine & Tool
Pinnacle Industries
Pirelli Armstrong Tire Corporation
Powdercraft Corporation
Precision Bearing & Machine Incorporated
Precision Seals Incorporated
Prettl Electric Corporation
Prison Assemblies
Quality Electronics
Radiator Specialty Company
Ram Automotive Company
Reliance Electric Company
Renk Corporation
Rexroth Corporation
The Reynolds Company
Roller Bearing Corporation of South Carolina
Saddleman Incorporated
Safelite Glass Corporation
Saxonia Franke of America Incorporated
Sealcraft Corporation
Servodyne Industries
Simpson Industries Incorporated
Spicer Universal Joint
Stanadyne Automotive Corporation
Standard Engine Parts Incorporated
The Standard Products Company
Strick Corporation
Synehi Castings Incorporated
Teledyne Thermatics
Thomas & Betts Corporation
Thompson International
The Timken Company
Trac Tec
Transtech of South Carolina
Unican Security Systems Limited
United Brass Works
United Technologies Automotive
United States Engine Valve Corporation
Velcon Filters Incorporated
WABCO
Waccamaw Wheel
Wells Aluminum Corporation
Westinghouse Electric Corporation
Wheeler Industries Incorporated
Whitin Roberts
Wickes Companies Incorporated
Williams Technologies
Worldmark Group
Yuasa Exide Corporation
Zeller

WO WIRD IN USA HÖCHST PRODUKTIV GEARBEITET?

Wenn Sie hohe Produktivitat als Maßstab internationaler Konkurrenzfahigkeit anerkennen, dann liegt die Region um Charlotte im Staat Nordkarolina auf jeden Fall in der Spitzenklasse In einer neuen Analyse uber Produktivitat in den zehn hochstindustrialisierten Staaten der USA* liegt Nordkarolina an erster und Sudkarolina an sechster Stelle Tatsachlich sind in Nordkarolina 27% aller Arbeitnehmer in der Industrie tatig mehr als in jedem anderen Bundesstaat Was bietet die Region? Kostenlose Programme zur Ausbildung qualifizierter Arbeitskrafte (weitgehend ohne Gewerkschaft) und niedrige Steuern Dazu eine hervorragende Lebensqualitat Kein Wunder, daß internationale Spitzenfirmen wie BMW, Hoechst Celanese, Philip Holzmann A G , Beiersdorf A G , und viele andere hier bauen oder Niederlassungen errichten Fur weitere Informationen uber den produktivsten Staat der USA, wahlen Sie bitte Tel **001-704-347-8942**, Fax **001-704-347-8981** oder schreiben Sie an The Carolinas Partnership, Suite 510, 112 South Tryon Street, Charlotte, NC 28284, United States of America

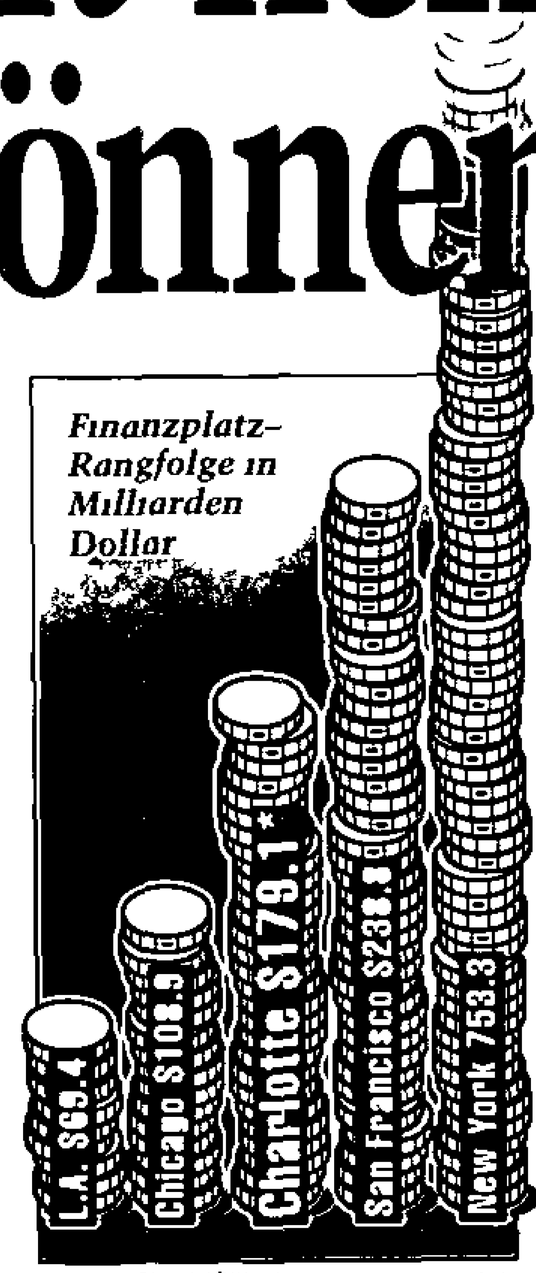


*Arbeiter Produktivitat Index aus Erhebungen des Annual Survey of U S Manufacturers (1990)

CHARLOTTE REGION
America's New Business Horizon

Wetten, daß Sie das drittgrößte US-Finanzzentrum nicht nennen können?

Nun, wieviele von Ihnen tippten auf Chicago, Atlanta oder Los Angeles? Wieviele haben geschummelt und auf die Graphik geschaut? Sie brauchen sich nicht uninformiert zu fühlen. Die Region von Charlotte überrascht viele Leute. Wundern Sie sich immer noch, wie wir das geschafft haben? Hier ist ein Hinweis. Das phänomenale Wachstum des Finanzsektors ist Zeugnis für die Stärke der gesunden, diversifizierten Wirtschaft unserer Region. Wir avancierten ebenfalls zu einem führenden Zentrum für die Immobilienfinanzierung, elf der 25 größten US Hypotheken banken sind in unserer Region ansässig. Und unsere Tradition als natürlicher Handelsknotenpunkt dauert weiter an – wir sind das siebtgrößte Warenhandelsgebiet und das sechstgrößte Großhandelszentrum der Vereinigten Staaten.



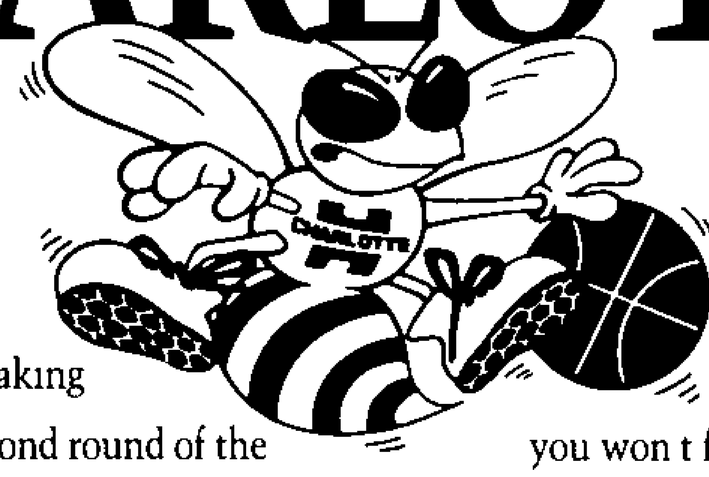
Per 12/92. Fusion v. rausgesetzt

Wenn Sie also nach einem Standort für Ihr Geschaft suchen, gehen Sie kein Risiko ein. Rufen Sie **001-704-347-8942**, Fax **001-704-347-8381** an, oder schreiben Sie an: The Carolinas Partnership, Suite 510, 112 S. Tryon St., Charlotte, NC 28284, United States of America.

CHARLOTTE REGION

America's New Business Horizon

WHY IS EVERYONE BUZZING ABOUT CHARLOTTE?



If you re a sports fan you know the Charlotte Hornets are taking on New York in the second round of the NBA playoffs Surprised? Don t be The Charlotte Region has been surprising a lot of people lately—in sports and in business

As the nation s third largest financial center site of the 1994 NCAA Final Four and one of the top NFL expansion team contenders we ve become accustomed to playing in the big leagues

With America s most productive workers* and *Fortune* magazine s #1 pro business attitude you won t find better team players And our central location unmatched accessibility and international airport make doing business virtually anywhere as easy as a lay up

If you believe creating a winning tradition is important for your business just call **1-800-554-4373** or write the Carolinas Partnership Suite 510 112 South Tryon St , Charlotte NC 28284

CHARLOTTE REGION

America's New Business Horizon

According to Worker Productivity Index derived from data in 1990 Annual Survey of Manufacturers

Budget Workshop 6/9/93 [redacted]

Mayer	✓	Vi Alexander	✓
Campbell		Wendell White	✓
Clodfelter	✓	Pam Syfert	✓
Hammond	✓	Del Borgdorf	✓
McCrory	✓	Julie Burch	✓
Majeed	✓	Don Steger	✓
Morgan			
Martin	✓		
Patterson			
Reid	✓		
Scarborough			
Wheeler	✓		

5:20 p.m.

White - Description of Agenda

Should we or not increase the Police Force. My recommendation is not to do this. We will be working to combine 2 forces + the police force we have now is young.

Vi Alexander p. 317 of issue paper

"No Tax increase - '95 tax, 1¢

Alexander - • Revenue growth this year is flat.

- Animal Control has been merged with Police - reduction in positions due to rightsizing

• When we talk about adding police officers, I want to point out.

① Last year added 100 - 50 in budget & 50 funded in February with savings. Right now we are at 98% of those.

52% under 5 years service

② When we get those officers in the field, we will have 52% of our officers under the age of 25.

③ We must get a law enforcement center. How does that work with decentralization.

④ Complicated Complex Consolidation - Police Dept. wants to look closely at staffing.

City Crime Scene Search is Civilian - County has been Police Officers. - We have a year to "settle down".

Martin

Alexander

Martin

White

Alexander

Martin

Alexander - Need to develop a strategy that lets mgmt. team get through consolidation but allows us to study Comm. Policing - ask an officer if he'd like another officer or $30,000 to do something else?

White - Grant program has neighborhoods excited.

Elwood

Reid - You can't conclude that more police wouldn't reduce crime.

Alexander

Clodfelter - You did not listen

Reid - Maybe I didn't listen,

Hammond - Would you go through again

Reid

Alexander

Reid

Alexander

Reid - next 2 years

Alexander

Reid

Alex

Reid - Why does 52% of force have less than 5 years experience?

Alexander

Reid

White - Turnover

Reid - Do we have an extremely high turnover in our force?

White - No.

Reid -

Alexander - some has been drug interdiction, some has been comm. Pol.

Reid

White

Syfert

Reid

White - This budget is a balance
You have to determine the services

Martin -

Reid - 2 weeks ago - Chief said he
could use another 100 officers.

White -

This organization cannot give you
another $8 mil. If you want
more resources you will have
to give manager more resources to do it.

Hammond -

No direct correlation between
more police officers & less crime.

Majeed - Supporting programs like
Success-by-6,

Tape 1, Side 2 6:05

McCrory - Add Police Services -
such as Bicycle Patrols,
House Break-ins - transferring
savings from back yard garbage pick-up to
Police services - TNT program
Agree with Wendell on one point,
when you hire a great # of people

McCrory It does impact in other areas. Don't want to sacrifice training or quality

Syfert -
Wheeler - Philosophically, not fair to say it is grandstanding when we say we want more police officers.

Vinroot - "Be that as it may..." 35% of our resources in Police now.

Clodfelter left 6:00 p.m.

White -

Dinner 6:15

Resume 6:25

Vinroot

Dave Cooke - Privatization Task Force

Vinroot

Cooke -

Vinroot

Cooke

White

Wheeler

White

McCrory
White
McCrory
White
Wheeler
McCrory
White
McCrory
White
Martin
Cooke
White
Wilder - Benefits -
Our turnover in our Police
Dept. not high.
McCrory -
Wilder
Benefits
Wilder
Vinroot
Allison
Syfert
McCrory
Wilder
Hammond

Wilder

McCrory

Wilder

Reid

Hammond

Reid

Vinroot

Reid

Vinroot

Alexander - CIP

McCrory - $500,000 NEIGHBOR. IMP.

Alexander - P. 101 Operating

J. W. Walton - 3 options prepared for you - each will require a public hearing.

① CD + Housing Committee's recommendation

② Emphasizes a brief summary from staff

③ Combination of 1 + 2

Vinroot

McCrory - Proceed

Alexander - extend current contracts to Sept.

McCrory

Syfert - Ongoing SF construction in Greenville by Housing Partnerships

McCrory

Borgsdorf

Mc

Borgsdorf

Syfert -

McCrory -

Martin

Alexander

Martin

Walton

Martin

Alexander

Martin -

Alexander - Housing Partnership - Council does not allow any of our money for administrative costs

Martin

Alexander -

Martin - What % is for people

Majeed

Vinroot

Majeed	
Alexander --	
Walton	
Majeed	
Walton	
Alexander	
Martin - A	
Alexander	
Walton - $500,000 cost	deferred maintenance
Majeed - Tape	2, Side 1 7:00 p.m.
Walton	
Syfert	
Vinroot	
Alexander	- P. 227 of handout #27 m12 Bond Referendum Landfill, Storage Tanks, Fire Pits Cleanup
Martin	
Alexander	
Martin	
Alexander	
Vinroot	
Alexander	- Richard Martin - Debt, David Meacham - Environmental

Jackie Burnett - Water & Sewer	
Reid - GO rather than Revenue Bonds?	
Vinroot - Cheaper rate by referendum	
White	
Vinroot	
White	
Vinroot	
White - Ask public - save money	
Martin	
White	
Reid - all literature	
White - You could decide to do Revenue + not ask public.	
Vinroot	
White	
McCrory -	
White -	
Alexander -	
White - On Statesville Landfill,	
Wheeler	
Martin - Go extra mile to educate public -	
Vinroot	
Hammond	

Vinroot

Alexander

Wheeler

David Meacham

Wheeler

McCrory

Vinroot

Martin -

Vinroot

Carolinas Partnership Mark Heath

Vinroot

Mark Heath - Create jobs - Market Region

- Build internal readiness for economic developement of the Region's partners
- Develop and enhance a productive working relationship among region's partners
- Attract, expand + retain national + international business investments in the Charlotte Region producing new jobs and increasing the economic base.
- Developed a regional computer system.

Vinroot

Heath

· Create Top of Mind awareness of the Charlotte Legion with CEO's and Corporate decision makers

McCrory — Ann Hammond left 7:30

What is relationship between your organization + Conv. + Vis. Bureau

~~McCrory~~ Heath

McCrory

Heath

Martin

Heath - spent 1992 getting organization into operation and computer system set up

Martin

Heath

Majeed -

Heath - 4 people on staff

Majeed

Heath - I am Pres., 3 OTHER PEOPLE

Majeed - any African-Amer. on your staff

Heath - No

Majeed - Why

Heath - Best qualified people were not black

Majeed - Hope you get some in near future

Reid

Heath

Reid

Heath - Marketing organization first.

Reid - You will be

Heath

Vinroot - Charlotte 9% of your budget - $100,000

Heath

Vinroot

Heath

Vinroot

El Majeed

Heath

Vinroot -

Alexander - CIP - Need to know questions tonight

McCrory - P. 100 - Rollover - Neigh. Grants

Alexander - Neighborhood Grants

McCrory

Alexander

McCrory

Alexander - Pay-as-you-go money
McCrory - Business Corridors
Borgdorf
McCrory
Alexander
McCrory
Majeed - Longevity Pay
White -
Majeed
Vinroot
White - Money is in budget
Majeed
White - No action,
McCrory
Vinroot - Have it as an issue
Martin
Wheeler - P. 42 Finance Transit
No allocation for light rail
right-of-way protection
Alexander
Wheeler - Tape 2, Side 2
Alexander
Reid - P. 60 - explanation why we
have it now + not in later
years

Alexander

Seifert

Vinroot

Alexander

Vinroot

McCrory

Vinroot

Martin - Xpress line to Rock Hill - status

Alexander

Adjourned 7:50 p.m.